

**Company Announcement** 

ASX: CUV Nasdaq International Designation: CLVLY XETRA-DAX: UR9

## **APPENDIX 4E AND PRELIMINARY FINANCIAL REPORT - reissue**

Melbourne, Australia, 28 August 2019

The Appendix 4E and Preliminary Financial Report lodged earlier today excluded the Auditor's Independence Declaration.

This has now been included in the Appendix 4E and Preliminary Financial Report attached.

- End -

<sup>1</sup> SCENESSE<sup>®</sup> (afamelanotide16mg) is approved in Europe as an orphan medicinal product for the prevention of phototoxicity in adult patients with EPP. Information on the product can be found on CLINUVEL's website at <u>www.clinuvel.com</u>.

#### About CLINUVEL PHARMACEUTICALS LIMITED

CLINUVEL PHARMACEUTICALS LTD (ASX: CUV; NASDAQ INTERNATIONAL DESIGNATION ADR: CLVLY; XETRA-DAX: UR9) is a global biopharmaceutical company focused on developing and delivering treatments for patients with a range of severe genetic and skin disorders. As pioneers in photomedicine and understanding the interaction of light and human biology, CLINUVEL's research and development has led to innovative treatments for patient populations with a clinical need for photoprotection and repigmentation. These patient groups range in size from 5,000 to 45 million worldwide. CLINUVEL's lead compound, SCENESSE® (afamelanotide 16mg), was approved by the European Commission in 2014 for the prevention of phototoxicity (anaphylactoid reactions and burns) in adult patients with erythropoietic protoporphyria (EPP). More information on EPP can be found at <a href="http://www.epp.care">http://www.epp.care</a>. Headquartered in Melbourne, Australia, CLINUVEL has operations in Europe, Switzerland, the US and Singapore, with the UK acting as the EU distribution centre. For more information go to <a href="http://www.clinuvel.com">http://www.clinuvel.com</a>.

SCENESSE® is a registered trademark of CLINUVEL PHARMACEUTICALS LTD.

#### **Head of Investor Relations**

Mr Malcolm Bull, CLINUVEL PHARMACEUTICALS LTD

#### **Investor enquiries**

https://www.clinuvel.com/investors/contact-us

#### **Forward-Looking Statements**

This release contains forward-looking statements, which reflect the current beliefs and expectations of CLINUVEL's management. Statements may involve a number of known and unknown risks that could cause our future results, performance or achievements to differ significantly from those expressed or implied by such forward-looking statements. Important factors that could cause or contribute to such differences include risks relating to: our ability to develop and commercialise pharmaceutical products, including our ability to develop, manufacture, market and sell biopharmaceutical products; competition for our products, especially SCENESSE® (afamelanotide 16mg); our ability to achieve expected safety and efficacy results through our innovative R&D efforts; the effectiveness of our patents and other protections for innovative products, particularly in view of national and regional variations in patent laws; our potential exposure to product liability claims to the extent not covered by insurance; increased government scrutiny in either Australia, the U.S., Europe and Japan of our agreements with third parties and suppliers; our exposure to currency fluctuations and restrictions as well as credit risks; the effects of reforms in healthcare regulation and pharmaceutical pricing and reimbursement; that the Company may incur unexpected delays in the outsourced manufacturing of SCENESSE® which may lead to it being unable to supply its commercial markets and/or clinical trial programs; any failures to comply with any government payment system (i.e. Medicare) reporting and payment obligations; uncertainties surrounding the legislative and regulatory pathways for the registration and approval

of biotechnology based products; decisions by regulatory authorities regarding approval of our products as well as their decisions regarding label claims; any failure to retain or attract key personnel and managerial talent; the impact of broader change within the pharmaceutical industry and related industries; potential changes to tax liabilities or legislation; environmental risks; and other factors that have been discussed in our 2019 Preliminary Financial Report. Forward-looking statements speak only as of the date on which they are made, and the Company undertakes no obligation, outside of those required under applicable laws or relevant listing rules of the Australian Securities Exchange, to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise. More information on the forecasts and estimates is available on request. Past performance is not an indicator of future performance.

#### www.clinuvel.com

Level 11 T +61 3 9660 4900 535 Bourke Street F +61 3 9660 4999 Melbourne Victoria, Australia, 3000



Company Announcement

ASX: CUV Nasdaq International Designation: CLVLY XETRA-DAX: UR9

### **CLINUVEL LIFTS EARNINGS, POSITIONED FOR FUTURE GROWTH**

Third consecutive and record annual net profit before tax achieved

Melbourne, Australia, 28 August 2019

CLINUVEL PHARMACEUTICALS LTD (CLINUVEL), a global biopharmaceutical company focused on developing and delivering treatments for patients with a range of severe genetic and skin disorders, today announced its Appendix 4E and Preliminary Financial Report for the year ending 30 June 2019. All figures are rounded and reported in Australian dollars.

#### **FINANCIAL SUMMARY**

Consolidated Ent				
12 months ending	June 2019	June 2018		
Key Financial Results	\$ '000	\$ '000		
Total Revenues	31,048	25,486		
Total Expenses	14,384	13,294		
Net Profit Before Tax	18,115	12,942		
<b>Operating Cash Flows</b>	18,456	11,693		
Cash and Cash Equivalents	54,269	36,198		
Net Tangible Assets	56,674	38,948		
Key Performance Statistics				
Current Ratio	11.9:1	12.2:1		
Equity to Assets Ratio	0.92:1	0.92:1		
Basic Earnings Per Share	37.6 cents	27.7 cents		
Return on Equity	32%	34%		
Share Price (CUV) Change	206%	58%		

#### **MILESTONES TO THE END OF FINANCIAL YEAR 2018/19**

- 30 June 2019 marks the third full year of distribution of SCENESSE® (afamelanotide 16mg)<sup>1</sup> to patients with erythropoietic protoporphyria (EPP) in Europe.
- Since product launch in Europe in June 2016, CLINUVEL has achieved consistent, annual increases in revenue and profitability to deliver significant shareholder value in terms of value of investment.
- Total Revenues rose 22% while Total Expenses rose 8%, year on year.
- A record net profit before tax result, a 40% increase.
- Earnings per share up by 35.7% year on year.

- Increase in enterprise value during the 2018/19 financial year.
- Declared a maiden, unfranked dividend.
- Return on equity maintained.
- Included in the S&P/ASX 200 Index in June 2019.

#### OUTLOOK

The European business generates a solid base of earnings to fund expansion in the following areas of focus:

- Further growth in European distribution;
- Conditional on the US Food and Drug Administration (FDA) approving SCENESSE<sup>®</sup> for distribution to EPP patients, to enter the US market;
- Progress its product development pipeline for a range of skin related indications.

#### COMMENTARY

"The posting of our third consecutive and record annual net profit before tax is a milestone for the CLINUVEL Group and underpins our determination to continue self-distribution of our lead treatment, SCENESSE® (afamelanotide 16mg) to patients with erythropoietic protoporphyria (EPP) in Europe," CLINUVEL'S Chief Financial Officer, Mr Darren Keamy said.

"The financial performance of the Group has allowed it to be well positioned to expand in the event that the FDA would determine the risk benefit assessment of SCENESSE® to be positive It also provides a solid, yet prudent, platform for the Group to further grow its European activities, to take up new opportunities of a value accretive nature, and to provide a safeguard from any unexpected turn of events should one arise," Mr Keamy said.

- End -

<sup>1</sup> SCENESSE® (afamelanotide16mg) is approved in Europe as an orphan medicinal product for the prevention of phototoxicity in adult patients with EPP. Information on the product can be found on CLINUVEL's website at <u>www.clinuvel.com</u>.

#### About CLINUVEL PHARMACEUTICALS LIMITED

CLINUVEL PHARMACEUTICALS LTD (ASX: CUV; NASDAQ INTERNATIONAL DESIGNATION ADR: CLVLY; XETRA-DAX: UR9) is a global biopharmaceutical company focused on developing and delivering treatments for patients with a range of severe genetic and skin disorders. As pioneers in photomedicine and understanding the interaction of light and human biology, CLINUVEL's research and development has led to innovative treatments for patient populations with a clinical need for photoprotection and repigmentation. These patient groups range in size from 5,000 to 45 million worldwide. CLINUVEL's lead compound, SCENESSE® (afamelanotide 16mg), was approved by the European Commission in 2014 for the prevention of phototoxicity (anaphylactoid reactions and burns) in adult patients with erythropoietic protoporphyria (EPP). More information on EPP can be found at <a href="http://www.epp.care">http://www.epp.care</a>. Headquartered in Melbourne, Australia, CLINUVEL has operations in Europe, Switzerland, the US and Singapore, with the UK acting as the EU distribution centre. For more information go to <a href="http://www.clinuvel.com">http://www.clinuvel.com</a>.

SCENESSE® is a registered trademark of CLINUVEL PHARMACEUTICALS LTD.

#### **Head of Investor Relations**

Mr Malcolm Bull, CLINUVEL PHARMACEUTICALS LTD

#### **Investor enquiries**

https://www.clinuvel.com/investors/contact-us

#### **Forward-Looking Statements**

This release contains forward-looking statements, which reflect the current beliefs and expectations of CLINUVEL's management. Statements may involve a number of known and unknown risks that could cause our future results, performance or achievements to differ significantly from those expressed or implied by such forward-looking statements. Important factors

that could cause or contribute to such differences include risks relating to: our ability to develop and commercialise pharmaceutical products, including our ability to develop, manufacture, market and sell biopharmaceutical products; competition for our products, especially SCENESSE® (afamelanotide 16mg); our ability to achieve expected safety and efficacy results through our innovative R&D efforts; the effectiveness of our patents and other protections for innovative products, particularly in view of national and regional variations in patent laws; our potential exposure to product liability claims to the extent not covered by insurance; increased government scrutiny in either Australia, the U.S., Europe and Japan of our agreements with third parties and suppliers; our exposure to currency fluctuations and restrictions as well as credit risks; the effects of reforms in healthcare regulation and pharmaceutical pricing and reimbursement; that the Company may incur unexpected delays in the outsourced manufacturing of SCENESSE® which may lead to it being unable to supply its commercial markets and/or clinical trial programs; any failures to comply with any government payment system (i.e. Medicare) reporting and payment obligations; uncertainties surrounding the legislative and regulatory pathways for the registration and approval of biotechnology based products; decisions by regulatory authorities regarding approval of our products as well as their decisions regarding label claims; any failure to retain or attract key personnel and managerial talent; the impact of broader change within the pharmaceutical industry and related industries; potential changes to tax liabilities or legislation; environmental risks; and other factors that have been discussed in our 2019 Preliminary Financial Report. Forward-looking statements speak only as of the date on which they are made, and the Company undertakes no obligation, outside of those required under applicable laws or relevant listing rules of the Australian Securities Exchange, to update or revise any forwardlooking statement, whether as a result of new information, future events or otherwise. More information on the forecasts and estimates is available on request. Past performance is not an indicator of future performance.

#### www.clinuvel.com

Level 11	T +61 3 9660 4900
535 Bourke Street	F +61 3 9660 4999
Melbourne	
Victoria, Australia, 3000	

# APPENDIX 4E PRELIMINARY FINAL REPORT

# **CLINUVEL PHARMACEUTICALS LTD**

A.B.N 88 089 644 119

1.	Reporting period: 1 July 2018 to 30 June 2019.					
	Previous corresponding period: 1 July 2017 to 30 June 2018.					
2.	Results for announcement to the market.					
			Percentage change to 2018	5	Amount (AUD)	
2.1	Revenues from ordinary activities.	Increased	22%	То	31,047,776	
2.2	Profit from ordinary activities after tax attributable to members.	Profit has increased	37%	То	18,134,160	
2.3	Net profit for the period attributable to members.	Profit has increased	37%	То	18,134,160	
2.4	An unfranked final dividend of \$0.025 per	ordinary share has b	een declared.			
2.5	Record date for determining entitlements f	or the final dividend	05 September 2019.			
2.6	Refer to the Review of Operations and Fin brief explanation of the figures reported at	oove.	· · · · ·			
3.	Refer to the Attachment to Appendix 4E for with notes to the statement.	or the Statement of F	rofit or Loss and Other (	Compreh	ensive Income together	
4.	Refer to the Attachment to Appendix 4E for	or the Statement of F	inancial Position togethe	er with no	otes to the statement.	
5.	Refer to the Attachment to Appendix 4E for the Statement of Cash Flows together with notes to the statement.					
6.	Refer to the Attachment to Appendix 4E for the Statement of Changes in Equity together with notes to the statement.					
7.	The Directors have declared an unfranked final dividend of \$0.025 per ordinary share to be paid on 05 September 2019.					
8.	No dividend reinvestment plan.					
9.	Net Tangible Assets per Security for Year Ended 30Net Tangible Assets per Security for Year Ended 30 JuneJune 2019: \$1.158.2018: \$0.82.					
10.	The control of entities which had control g	ained or lost: CLINU	VEL EUROPE LIMITED	(Ireland)	(November 2018)	
11.	N/A					
12.	No other significant information.					
	Foreign entities:					
	CLINUVEL, INC. (USA)					
	CLINUVEL (UK) LTD (UK)	<b>A</b>			1	
13.	CLINUVEL AG (Switzerland)		stralian Accounting Stan	dards use	ea	
	CLINUVEL SINGAPORE PTE LTD (Singa	pore)				
	VALLAURIX PTE LTD (Singapore)					
	CLINUVEL EUROPE LIMITED (Ireland)					

#### 14. COMMENTARY OF RESULTS

Commentary in respect of the financial results is provided in the Review of Operations and Financial Condition to the attached Directors Report.

# Contents

3	Directors' Report (including Remuneration Report)
28	Consolidated Statement of Profit or Loss and Other Comprehensive Income
29	Consolidated Statement of Financial Position
30	Consolidated Statement of Cash Flows
31	Consolidated Statement of Changes In Equity
32	Notes To The Financial Statements
57	Directors' Declaration
58	Independent Auditor's Report
61	Auditor's Independence Declaration

## DIRECTORS' REPORT

The Directors of the Board present their report on the Company and its controlled entities ('Group') for the financial year ended 30 June 2019 and the Auditor's Independence Declaration thereon.

#### DIRECTORS

The names of Directors in office during or since the end of the year are set out below.



STAN MCLIESH

Non-Executive Chair, B Ed Appointed 12 September 2002

#### Background

Mr McLiesh has vast experience across pharmaceutical research and development, distribution and commercialisation of pharmaceutical products. He was closely involved in the transition of CSL Limited (ASX: CSL) from government ownership through corporatisation to a highly successful listed company as General Manager. During this time, he helped CSL expand its international reach, brokering numerous in-licensing agreements, M&A transactions and partnerships with multinational firms, becoming the most successful Australian life-sciences company. Mr McLiesh has previously served in non-executive roles in the medical device field.

As Chair of CLINUVEL since 2010, Mr McLiesh has been involved in formulating the successful European commercial strategy for SCENESSE® (afamelanotide 16mg) and overseeing the continuity and stability of the CLINUVEL Group.

He has taken a leading role in setting US commercial strategy, pending US approval of SCENESSE<sup>®</sup>, a decision on an approval expected later in 2019.

His ability to navigate through crises and oversee clear pathways towards finding solutions makes him uniquely suitable to steer management.

#### **Relevant Skills**

- pharmaceutical research & development, commercialisation
- commercial acumen
- general management
- Experienced in listed company Directorships

#### **Committee Membership**

Member of the Remuneration Committee

Member of the Audit and Risk Committee

Member of the Nomination Committee

#### **Current Directorships and other interests**

Vice President of the Board of Ivanhoe Girls Grammar School, Melbourne

#### Other listed company Directorships (last 3 years)

#### None

Relevant interest in Shares and perfor	rmance rights
--	---------------

Shares 187,774 Performance Rights 40,000



#### Background

Under his leadership a long-term strategy for CLINUVEL was devised and the lead product SCENESSE<sup>®</sup> (afamelanotide 16mg) reformulated, its medical application identified, and European marketing authorisation ultimately obtained in 2014. Dr Wolgen has overseen the submission of the scientific dossier to the US FDA under a New Drug Application, whereby the outcome is expected in late 2019. SCENESSE<sup>®</sup> is the first melanocortin drug to have completed a clinical trial program and obtain marketing authorisation in a major market.

MD

PHILIPPE WOLGEN

Chief Executive Officer, MBA.

Appointed to Board 1 October

2005, appointed Chief Executive Officer 28 November 2005

Dr Wolgen has been instrumental in the Company's corporate turnaround, rebuilding a share register of long-term professional and institutional investors. He led CLINUVEL to attract more than AUD\$110 million in investments, his international contacts and network contribute to the strategic support CLINUVEL enjoys globally.

Under his tenure a business model was adopted to develop and launch SCENESSE<sup>®</sup>, guiding the Group through a complex pharmaceutical development program. His overall business execution and exact financial management is viewed as exemplary within the life sciences industry and the funding strategy he led is considered unique within the sector.

Dr Wolgen is currently leading the Group's expansion, with an immediate focus on the US and the further development of the product pipeline for various market segments. His focus has been to establish a professional management team to execute the corporate objectives set and prepare next generation of managers.

Dr Wolgen's long track record speaks to a strongly focussed, competitive and conscientious professional who is known to persevere in meeting challenging business objectives. He holds an MBA from Columbia University, NY. Trained as a craniofacial surgeon, Dr Wolgen obtained his MD from the University of Utrecht, the Netherlands.

#### **Relevant Skills**

- pharmaceutical research & development, commercialisation
- clinical expertise
- commercial knowhow, entrepreneurial outlook
- executive management, corporate turnarounds
- financial management
- capital market understanding
- Experienced in listed company Directorships

#### **Committee Membership**

Member of the Remuneration Committee (non-voting)

Current Directorships and other interests None

Other listed company Directorships (last 3 years)

#### None

**Relevant interest in Shares and performance rights** 

Shares 3,296,364 Performance Rights 208,332



BRENDA SHANAHAN

Non-Executive Director, BComm, FAICD, ASIA

Appointed 6 February 2007

#### Background

Mrs Shanahan is a pioneer in the Australian finance community. The first female stock broker, Mrs Shanahan has also spent more than two decades working and investing in medical R&D and commercialisation. She is currently a non-executive director of Phoslock Water Solutions Ltd. Mrs Shanahan is also a nonexecutive director of DMP Asset Management Ltd and SG Hiscock Ltd, a director of the Kimberly Foundation of Australia Ltd, and Chair of the Aikenhead Centre for Medical Discovery in Melbourne.

Previously Mrs Shanahan was a member of the Australian Stock Exchange and an executive director of a stockbroking firm, a fund management company and an actuarial company. Until 2017, she was Chair of St Vincent's Medical Research Institute and also a non-executive director of Challenger Limited (ASX: CGF). Mrs Shanahan was formerly Chair of Challenger Listed Investments Ltd, the reporting entity for four ASX listed firms and formerly a non-executive director of Bell Financial Group (ASX: BFG).

Mrs Shanahan joined CLINUVEL in 2007, and was Non-Executive Chair of the Board from late 2007 until July 2010. Her depth of experience across global markets and medical research provides significant value to the current Board and Group.

#### **Relevant Skills**

- research & development in life sciences
- capital market understanding
- executive management
- Experienced in listed company Directorships

#### **Committee Membership**

Chair of the Audit and Risk Committee

Member of the Nomination Committee

#### **Current Directorships and other interests**

Chair of the Aikenhead Centre for Medical Discovery, Melbourne

Director of SG Hiscock Ltd

Director of DMP Asset Management Ltd

Director of Kimberly Foundation of Australia Ltd

Other listed company Directorships (last 3 years)

Phoslock Water Solutions Ltd (ASX: PHK, since 2017)

Bell Financial Group (ASX: BFG, from 2012 to 2018)

Challenger Limited (ASX: CGF, until 2017)

#### **Relevant interest in Shares and performance rights**

Shares 258,969 Performance Rights 25,000



#### WILLEM BLIJDORP

Non-Executive Director, Funda Appointed 21 January 2015

#### Background

Mr Blijdorp is an internationally reconginised entrepreneur who has helped built the B&S Group, one of the largest global trading houses, in a period spanningthree decades. Mr Blijdorp has led B&S's growth, with the Dutch group focused on the wholesale and international trading of luxury and fast moving consumer goods and pharmaceutical products. The B&S Group has global reach and is a leader in its market sector

Formerly B&S's CEO, Mr Blijdorp now serves on its Supervisory Board and is a majority shareholder, focussing on the Group's development and expansion strategy. He led and oversaw the Group's initial public offering on Euronext Amsterdam in March 2018.

In 2014 Mr Blijdorp was recognised for his expertise in merger and acquisitions and commercial leadership as the Ernst & Young Entrepreneur of the Year in the Netherlands, and runner-up in its European Union awards.

Since joining CLINUVEL in 2014, Mr Blijdorp has provided value in setting the Group's long-term strategy for product commercialisation, growth, and future plans to further diversify CLINUVEL.

#### **Relevant Skills**

- entrepreneurship, commercial prowess
- general management
- financial management
- Experienced in listed company Directorships

#### **Committee Membership**

Chair of the Remuneration Committee

Chair of the Nomination Committee

Member of the Audit and Risk Committee

**Current Directorships and other interests** 

Director of the Supervisory Board of the B&S Group (Netherlands)

Other listed company Directorships (last 3 years)

None

#### **Relevant interest in Shares and performance rights**

Shares 1,743,118

Performance Rights -

**KAREN AGERSBORG** 

Non-Executive Director, MD

Appointed 29 January 2018



#### Background

Dr Agersborg is a Board-Certified Endocrinologist in Pennsylvania, USA, currently serving as Clinical Endocrinologist at Easton Hospital, Steward Health, specialising in Endocrinology, Diabetes & Metabolism. Dr Agersborg had previously worked at Reading Hospital, West Reading and at Suburban Hospital, Norristown as Clinical Endocrinologist and served as Chief, Endocrinology, Diabetes, Metabolism at Chestnut Hill Hospital.

Dr Agersborg had an extensive career in managing commercial sales & distribution at Wyeth Pharmaceuticals (formerly Ayerst Laboratories). Dr Agersborg is also integral to setting US commercial strategy, pending US approval of SCENESSE<sup>®</sup>, a decision on an approval expected later in 2019.

#### **Relevant Skills**

- pharmaceutical research & development, commercialisation
- relevant knowledge on melanocortins, clinical expertise
- commercial knowhow in US pharmaceuticals
- general management
- Experience in private company Directorships

#### **Committee Membership**

Member of the Nomination Committee

#### **Current Directorships and other interests**

Member of the American Osteopathic Association

Fellow of the American Association of Clinical Endocrinologists Fellow of the American College of Osteopathic Internists. Doctorate of Oesteopathic Medicine

Other listed company Directorships (last 3 years) None

Relevant interest in Shares and performance rights Shares 4,100 Performance Rights -

#### INFORMATION ON COMPANY SECRETARY DARREN KEAMY

Company Secretary, Chief Financial Officer

Qualifications: BComm, CPA,

Mr Keamy, a Certified Practicing Accountant, joined CLINUVEL in November 2005 and became Chief Financial Officer of the Group in 2006. He has previously worked in key management accounting and commercial roles in Amcor Limited and has experience working in Europe in financial regulation and control within the banking and retail pharmaceutical industries. He has overseen the financial management of the Group since 2005, played a role in raising AUD\$95 million in capital, and assisted the steering of the Group from a loss-making, pre-revenue position to a commercially focussed profitable enterprise.

Mr Keamy recently completed a Graduate Diploma in Applied Corporate Governance with the Governance Institute of Australia.

#### **MEETING OF DIRECTORS**

The following table summarises the number of and attendance at all meetings of Directors during the financial year:

Director		Board		& Risk nmittee	Remun Con	eration nmittee		ination nittee*
	Α	В	Α	В	Α	В	Α	В
Mrs. B.M. Shanahan	8	8	2	2	-	-	1	1
Mr. S.R. McLiesh	8	8	2	2	2	2	1	1
Dr. P.J. Wolgen	8	8	2	1	2	2	-	-
Mr. W. Blijdorp	8	8	-	-	2	2	1	1
Dr. K. A. Agersborg	8	8	-	-	-	-	1	1

Column A indicates the number of meetings held during the period the Director was a member of the Board and/or Board Committee.

Column B indicates the number of meetings attended during the period the Director was a member of the Board and/or Board Committee.

\* In addition to the 2018/19 year, The Nomination Committee met in May 2017 and in July 2019, just outside the reporting period.

#### **PRINCIPAL ACTIVITIES**

CLINUVEL has developed and launched the world's first systemic photoprotective drug. CLINUVEL's pioneering work in melanocortins aims at preventing the symptoms of skin and genetic diseases related to the exposure to light and harmful UV radiation and the repigmentation of the skin due to a range of depigmentation disorders.

In addition to providing financial and operational stability for the Group, the principal activities of the Group during the financial year were to:

- manage the commercial distribution in Europe of its leading drug candidate SCENESSE<sup>®</sup> (afamelanotide 16mg) for the treatment of a rare, genetic metabolic disorder, erythropoietic protoporphyria (EPP);
- progress its New Drug Application (NDA) to the US Food and Drug Administration (FDA) for marketing authorisation of SCENESSE<sup>®</sup> to treat patients with EPP in the USA; and
- ongoing research and development of its product pipeline for a range of severe genetic and skin disorders.

There was no significant change in the nature of the Group's activities during the financial year.

#### DIVIDENDS PAID OR RECOMMENDED

Dividends paid or declared by the Group to members since the end of the previous financial year were:

Declared & paid in	Cents per	Amount	Date of
2018/19	Share		Payment
Final	2.00	\$957,160	8 October 2018

On 28 August 2019, the Board of Directors declared an unfranked dividend of \$0.025 per ordinary share in relation to the full year ended 30 June 2019.

# REVIEW OF OPERATIONS AND FINANCIAL CONDITION

#### **Company Overview**

CLINUVEL PHARMACEUTICALS LTD is a global biopharmaceutical company focussed on developing and delivering treatments for patients with a range of severe genetic and skin disorders. As pioneers in understanding the interaction of light and human biology, CLINUVEL's research and development is focussed on innovative treatments for patient populations with a clinical need for photoprotection and repigmentation. These patient Groups range in size from 5,000 to 45 million worldwide.

CLINUVEL's headquarters is in Melbourne, Australia with operations in Europe, Singapore and the USA.

#### **Objectives**

The key focus of the Group is on research and development of products addressing the interaction of skin with its environments, aiming to deliver innovative medical solutions for complex problems. We work to translate scientific breakthroughs into commercial products to deliver lifelong care and novel products for patients and consumers. The long-term financial objective of the Group is to maximise company value through the distribution of treatments to patients in need. The key to long term profitability is:

- continuing the successful research and development of a portfolio of assets centred around its key drug candidate SCENESSE<sup>®</sup>; and
- their successful commercialisation, manufacture and distribution.
- Maintaining financial discipline and stability

A key facilitator of these objectives is the ability to attract funding to support CLINUVEL's activities, should the need arise.

#### **Performance Indicators**

Management and the Board monitor the overall performance of the Group in relation to its strategic plan and annual operating and financial budgets.

The Board, with Management, have identified a range of key performance indicators (KPIs) that are used annually to monitor performance. Key managers monitor performance against these KPIs and provide regular reports to the Board for review, feedback and guidance, as necessary. This enables the Board to actively monitor and guide the Group's performance.

#### **Dynamics of the Business**

Key dynamics of the business are:

- The commercial operations of the Group are currently focussed on its activities in the European Union (EU) and Switzerland. Our European subsidiaries are concentrated on working with prescribing trained and accredited EPP Expert Centres to provide SCENESSE<sup>®</sup> to patients with EPP, working within the commitments agreed with the European Medicines Agency (EMA) as a condition for continuous marketing authorisation;
- In June 2018 a New Drug Application (NDA) was submitted to the US Food and Drug Administration (FDA) for marketing authorisation to distribute SCENESSE<sup>®</sup> in the USA for EPP. A target decision date has been set by the FDA of 6 October 2019. Should the benefit-risk assessment be deemed positive by the FDA, the Group will be positioned to significantly increase its revenue base, pending reimbursement by insurers in the US;
- CLINUVEL's cash receipts are markedly higher in the northern hemisphere during spring and summer when ambient light is more intense and demand for treatment from EPP patients is higher than in autumn and winter;
- CLINUVEL has agreed with EU payors a uniform price per unit of SCENESSE<sup>®</sup>, reflecting the Group's values of fairness and equitable treatment of all prescribers;
- SCENESSE<sup>®</sup> is manufactured in the USA by a sole contract manufacturer and is distributed by the Group directly to accredited EPP Expert Centres;
- The Group has an ongoing clinical interest to further develop SCENESSE<sup>®</sup>, focussing on vitiligo in North America, a skin repigmentation disorder as well as variegate porphyria (VP), a disease indication belonging to the same family of disorders as EPP (porphyrias);
- The Group's product development program is conducted through its fully owned Singaporean subsidiary, VALLAURIX PTE LTD. The pipeline is summarised in the following Product Pipeline section;
- The Melbourne headquarters of the Group covers the regulatory affairs, scientific programme, finance and investor relations functions.

#### **Review of Operations**

#### European Distribution of SCENESSE®

Our efforts to supply SCENESSE® to EPP Expert Centres across key European countries, including supply under special access to Switzerland, continued in the year ended 30 June 2019.

#### Brexit

We changed the structure of our European business during the year, establishing a new European subsidiary in Ireland to hold the marketing authorisation and manufacturing license to supply SCENESSE<sup>®</sup> in the EU.

We also appointed an alternate manufacturing partner to fulfil EU regulations on imported implants from our primary manufacturer located outside the EU.

Steps were also put in place to meet new guidelines on pharmaceuticals entering the European supply chain.

#### Progress of SCENESSE® NDA to FDA

In January 2019 the US FDA confirmed acceptance of the submission of an NDA for SCENESSE<sup>®</sup> to treat EPP patients and advised a Prescription Drug User Free (PDUFA) date of 8 July 2019. Frequent dialogue between the FDA and the Company regarding the NDA submission has continued, reflecting the overall complexity of the SCENESSE<sup>®</sup> dossier and the FDA's thoroughness to assess the risk and benefit of a new molecular entity, a first-in-class pharmaceutical product. In late May 2019, the FDA advised the regulatory authority was extended the PDUFA date to 6 October 2019.

#### Product Pipeline

The Group's strategy is to focus on developing and commercialising SCENESSE<sup>®</sup> as a preventative therapy to photoprotect patients with EPP. These patients are severely affected by exposure to visible and UV light. Further, the Group's strategy is to develop and commercialise SCENESSE<sup>®</sup> as a combination therapy with narrowband ultraviolet B (NB-UVB) phototherapy for patients with vitiligo in order to promote repigmentation of areas of the skin affected by vitiligo, and to pursue innovation in developing new and follow-on products by leveraging the Group's knowledge in photoprotection and repigmentation.

The Group has an active product development pipeline covering existing and new treatments for a range of skin related indications.

The pipeline includes research and development into:

- a paediatric formulation of SCENESSE<sup>®</sup>;
- SCENESSE<sup>®</sup> for adult vitiligo patients;
- SCENESSE<sup>®</sup> for adult patients with VP;
- next generation products based on melanocortin analogues CUV9900 and VLRX001, currently being evaluated as an adjuvant maintenance therapy in vitiligo, with the intention of developing these analogues for medicinal purposes and to be administered topically; and
- a range of over the counter products for general photoprotective application.

Underpinned by the regulatory approval in Europe, along with the information generated from its post-marketing commitments in Europe, the Group continues to work towards gaining regulatory approval for SCENESSE<sup>®</sup> for EPP patients in other important markets where EPP is prevalent, including North America, in order to increase its ability to provide EPP patients worldwide with access to SCENESSE<sup>®</sup>.

The Group continues to pursue a clinical program to evaluate the effectiveness of SCENESSE<sup>®</sup> to activate and repopulate melanocytes within vitiliginous lesions (depigmented skin areas) and achieve repigmentation in combination with NB-UVB in

patients with vitiligo. Data from the clinical and pre-clinical studies evaluating efficacy and/or safety of SCENESSE<sup>®</sup> in combination with NB-UVB should result in the Group moving towards later stage clinical trials. The focus on progressing the development of SCENESSE<sup>®</sup> in vitiligo in the US is dependent upon the FDA approving the use of SCENESSE<sup>®</sup> in EPP.

#### Result of the Consolidated entity ('Group')

The financial year ended 30 June 2019 marks the completion of the Group's third consecutive year of recording a profitable financial result. An increase in Total Revenues and Net Profit before Tax is a successful result and provides a sound base for the Group's future expansion.

A summary of CLINUVEL's financial result is presented in the following table:

Consolidated Entity	Yr Ended 30 June 2019	Yr Ended 30 June 2018	Change
	\$	\$	%
Revenues and Other Income	32,498,470	26,235,963	24%
Net Profit before income tax	18,114,827	12,942,406	40%
Profit after income tax expense	18,134,160	13,224,185	37%
Basic earnings per share	0.376	0.277	36%
Net tangible assets backing per share	1.158	0.820	42%
Dividends	2.0 cents	Nil	-

Note: CLINUVEL does not operate individual segments.

The result for the Group for the year ended 30 June 2019 was \$18.115 million profit before tax, compared to \$12.942 million for the prior financial year, a 39.96% increase and the highest before tax profit result in the Group's history. The result reinforces the Group's primary strategic focus during the year to maintain and progress the commercial rollout of SCENESSE<sup>®</sup> in the EU whilst the US FDA reviews the Group's NDA to make SCENESSE<sup>®</sup> available in the US for EPP patients. Total expenses increased by 8% when compared to the previous year, but total revenues and other income exceeded the prior year's result by 23.87%, resulting in the increase to before tax profit.

#### **Revenues**

The Group achieved Total Revenues of \$31,048 million in the year ended 30 June 2019, a 22% increase on the prior year to 30 June 2018.

The number of countries in which SCENESSE<sup>®</sup> is commercially distributed along with the price of SCENESSE<sup>®</sup> were unchanged in the last year. Thus, the increase in Total Revenues reflected:

- a rise in the number of units provided to patients in Europe; and
- the conversion of Total Revenues in Euros to Australian dollars, CLINUVEL's reporting currency.

EPP Expert Centres in Europe continued to prescribe SCENESSE® to existing and new patients receptive to the treatment.

Revenues are earned in Euros and converted to Australian dollars, CLINUVEL's reporting currency. This currency translation boosted Total Revenues in Australian dollars by \$1.016 million, or 18% of the increase in the financial year ended 30 June 2019.

#### Commercial Sales

Commercial sales of SCENESSE<sup>®</sup> in Europe totalled \$26.489 million for 2018/19, compared to \$21.359 million for 2017/18. Unit sales increased 20% year on year, demonstrating continuous demand for the drug from the European EPP patient population. The price of SCENESSE<sup>®</sup> remained constant in 2018/19, in line with CLINUVEL's policy to charge a uniform price across all European countries. Whilst the increase in revenues was driven by volume upon a consistent and stable uniform price, 13% of the increase in revenues from commercial sales related to favourable exchange rate movements as a result of a stronger Euro relative to the Australian dollar.

#### Sales Reimbursements – Special Access Schemes

The distribution of SCENESSE<sup>®</sup> under Special Access Schemes continued to provide a preventative treatment for adult EPP patients in Switzerland. These reimbursement revenues increased 10% to \$4.559 million for the 2018/19 year compared to \$4.126 million for the 2017/18 year. Whilst the increase in revenues was driven by volume upon an underlying uniform price in Euro currency, 79% of the increase primarily related to favourable exchange rate movements as a result of a stronger Swiss Franc to the Australian dollar. SCENESSE<sup>®</sup> was also exceptionally supplied outside Switzerland under a special access arrangement whereby CLINUVEL received full cost compensation, linked to the uniform price of SCENESSE<sup>®</sup> sold in Europe under the marketing authorisation.

#### **Other Income**

#### Interest Revenue and Other Income

Interest received from funds held in bank accounts and term deposits for the year ended 30 June 2019 was \$0.565 million compared to \$0.264 million for year ended 30 June 2018. The positive financial performance of the Group saw an increase to its cash reserves and this resulted in average 101% more cash held in higher-yielding Australian dollar fixed rate term deposits compared to the prior year. The average interest rate earned on these funds was on average 14 basis points higher year-on-year, reflecting the impact of Australian government monetary policy on term deposit rates on offer throughout the year. The Group's policy to maintain lower-yielding foreign currencies to cover working capital requirements is reflected in this result. Funds held in non-Australian dollar currency providing a natural hedge against downward movement on the Australian dollar in 2018/19 was on average 50% higher than the average amount held in 2017/18.

This contributed to the Group reporting a gain of \$0.886 million from holding non-Australian dollar currencies and in holding trade creditors in non-Australian currencies (a \$0.424 million gain for the same period last year) at 30 June 2019.

#### **Expenditures**

Total Expenses for the Group for the year ended 30 June 2019 were \$14.384 million. This is an increase of 8% on the prior financial year ended 30 June 2018.

The Group maintained its focus on its expenditure mix as it has done throughout the SCENESSE<sup>®</sup> development program. Overall, total R&D and commercialisation expenditures accounted for 48% of the Group's total expense result for 2018/19, compared to 45% for the 2017/18 year. R&D and commercialisation costs, comprising clinical study costs, drug formulation research, manufacture and distribution, regulatory fees and research, development and commercialisation-specific overheads such as personnel, were \$5.985 million in 2017/18, increasing 15% to \$6.871 million in 2018/19. The increase in these overall expenditures reflects the Group's focus throughout the year to further invest in its commercial rollout to secure revenues and to respond to queries received from the FDA as part of their review of the Group's NDA regulatory submission to arrive at a positive risk-benefit of SCENESSE<sup>®</sup>.

#### Clinical development

Since the granting of market authorisation by the EMA in late 2014, the Group has focussed on its commercialisation activities in the EU and on its regulatory activities in the USA ahead of advancing its clinical trial program. This is reflected in expenses towards clinical development representing 1% of total expenses. For 2018/19, clinical development expenditures increased 70%, to 0.091 million, (2017/18: \$0.054 million). The increase is with respect to statistical services required to analyse data from an already-completed clinical study. This expense category also includes product development and testing in the VALLAURIX PTE LTD operations.

#### Drug formulation R&D, manufacture & distribution

Expenses toward further research, development, manufacture and optimisation of the implant drug formulation and the freighting and distribution to the end user increased by 38%, from \$1.733 million in 2017/18 to \$2.388 million in 2018/19. This increase is resultant of a combination of activities to enable growth in sales volumes. Major expense items included the expensing of inventoriable costs from increased sales units under the commercial distribution program. The increase in the cost of storing, special handling, packing and freighting SCENESSE<sup>®</sup> in the EU by contracted parties, as a result of the increase in both the number of sales units and the number of units held in inventory, also impacted this result.

#### Clinical, Regulatory & Commercial overheads

As part of CLINUVEL's longer term objectives, increasing the Research, Development & Commercial (R,D&C) personnel headcount is considered an essential investment to drive the new product development program in the fully owned subsidiary, VALLAURIX PTE LTD and to support the growth in the commercial distribution program in Europe during 2018/19. An increased headcount in the UK and VALLAURIX offices of R,D&C personnel responsible for oversight and monitoring of various clinical, regulatory, manufacturing and post-marketing programs was a key driver behind the 14% increase in R,D&C overheads (from \$2.576 million in 2017/18 to \$2.948 million in 2018/19). This expense Group also included a 26% year-on-year increase in

royalty expenses paid to the implant contract manufacturer. Royalty fees are a function of sales volume and correlate to the movement in commercial sales.

#### Regulatory (Pre- & Post-Marketing) & Non-clinical

Fees related to regulatory affairs for both pre- and post-marketing activities are directly related to the Group's strategic focus in the current year to meet its ongoing pharmacovigilance and risk minimisation commitments with the EMA and to respond to queries received from the FDA as part of their review of the NDA submission in the US. These costs decreased 11%, from \$1.623 million in 2017/18 to \$1.444 million in 2018/19. Costs to establish and build on the regulatory infrastructure to support EPP patient access to SCENESSE<sup>®</sup> in the EU, including audits and variations, have tapered with time. These expenditures have been partly supplanted by increased activities to support pricing dossier submissions and in responding to the pricing negotiations.

#### Business marketing & listing

The Group has maintained a focus on increasing its brand and marketing activities throughout the year as it leads into a decision by the FDA and as it progresses the product development in its VALLAURIX business. Listing and marketing expenditures increased 43% year-on-year, from \$1.051 million in 2017/18 to \$1.502 million in 2018/19. Additions to in-house marketing resources, US-focussed public relations, conference and exhibition participation and increases to listing and regulatory compliance costs linked to the Group's market value were the major reasons for the increase.

#### Patents and trademarks

Patent fees decreased 42% from \$0.522 million in 2017/18 to \$0.305 million in 2018/19. In the prior year there was a significant focus on fortifying the intellectual property position on the product development of the complementary and follow-on products within the VALLAURIX business. The focus on patents for the current year was centred on maintaining and validating the position of the existing patent portfolio.

#### General operations (incl Board)

The result from general operations was \$5.678 million in 2018/19, broadly equivalent to the 2017/18 result of \$5.713 million. General operations comprised 39% of the Group's total expense result for 2018/19 compared to 43% in 2017/18. If the prior year long-term business generation incentive paid to the Managing Director was excluded, the increase in expenses from general operations is 15%. The increase is due to further legal fees in connection to matters related to marketing authorisation and in responding to negotiations with England's National Institute for Health and Care Excellence (NICE) and various payors in the EU, in indirect taxes related to performance rights, increases in Director and Officers insurance premiums and travel costs. The expensing of the accounting valuation of share-based payments (performance rights) was \$0.140 million in 2018/19, 67% lower than the 2017/18 result of \$0.428 million.

#### Deferred Tax asset

The Group has brought to account a deferred tax asset (DTA) relating to previously unrecognised prior period tax losses, resulting in a credit to income tax expense of \$0.019 million (2018: \$0.282 million).

#### **Balance Sheet**

To build a robust financial position that will allow for investing in future performance, net assets increased from \$39.416 million at 1 July 2018 to \$57.180 million at 30 June 2019. Current liabilities increased 43% to \$4.960 million whereas trade and other receivables decreased 18% to \$4.156 million. The increase in net assets is due to the increase in revenues from commercial sales in the EU which saw the Group start with \$36.198 million in cash and financial assets held, and finish with \$54.269 million at 30 June 2019, a 50% increase. Due to the increase in cash reserves generated from operations, there was no debt or equity capital raised in 2018/19 and in 2017/18.

#### Shareholder Returns

Shareholder returns for the financial year ended 30 June 2019 are positive as summarised by:

	Year Ended 30 June					
	2019	2018	2017	2016		
Profit attributable to owners of the parent	\$18,134,160	\$13,224,185	\$7,180,827	\$3,121,200		
Basic EPS	37.6 cents	27.7 cents	14.9 cents	(7.0) cents		
Dividends Paid	\$957,160	-	-	-		
Dividends per Share	2.0 cents	-	-	-		
Change in Share Price	206%	58%	62%	52%		
Return on Equity	32%	34%	28%	(18%)		

Returns to shareholders increased through capital growth and dividend distribution.

#### **Investments for Future Performance**

Despite investment in property plant and equipment for 2018/19 only representing approximately 2% of cash used (excluding

dividends distributed to shareholders) the Group has been focussed on building for the future. It has:

- Invested in personnel providing the foundation for growth;
- Invested in laboratory expansion and progressed the development of proprietary suncare products and pharmaceutical topical formulations within its Singapore R&D operation;
- Put steps in place to move into a pilot clinical study to treat patients with VP with SCENESSE<sup>®</sup>;
- Continued to renew and maintain new and existing patents to strengthen its intellectual property position;
- Commenced preparations to move into a large-scale clinical study in vitiligo, subject to a positive outcome by the FDA in its review of SCENESSE<sup>®</sup>;
- Planned for further investment in manufacturing supply and optimisation; and
- Increased personnel to support expanded activities and supported senior management in professional development programs.

The objectives are to progress and strengthen CLINUVEL as a world leader in medicinal photoprotection and repigmentation and to support expansion into other, similar genetic and skin-related markets. Further objectives are to expand the Group through one or several acquisitions to expand the focus of the Group.

#### **Capital Structure**

The Group is debt free, has a sound capital structure and a positive financial position.

CLINUVEL's outstanding shares on issue increased to 48,960,633 shares to 30 June 2019. The increase of 1,136,206 issued shares was through the exercise of performance rights under the Group's performance rights plans and as consideration to purchase the outstanding shares from the minority interest-holder in VALLAURIX PTE LTD.

#### **Treasury Policy**

The key operating aspects of Treasury Policy is to:

- Invest surplus cash in bank accounts and in term deposits providing favourable rates of interest; and
- Actively manage foreign currency exposure, taking account of recent and expected currency trends, holding foreign currencies as a natural hedge, using foreign exchange forward contracts and other foreign exchange risk management products, as considered appropriate.

#### **Cash from Operations and Other Sources of Cash**

Cash inflows from customer receipts increased 36% to \$32.221 million compared to \$23.705 million for the 2017/18 year. Payments to suppliers and employees increased by 14%, from \$12.539 million to \$14.241 million.

There were cash outflows of \$0.257 million for the acquisition of property, plant and equipment, \$0.074 million of repayment of borrowing and leasing liabilities and \$0.957 million for the first-time payment of an unfranked dividend to shareholders in relation to the 30 June 2019 financial year.

#### Liquidity and Funding

The Group's liquidity is healthy, as reflected as at 30 June 2019 in:

- A current ratio of 11.9:1 (30 June 2018 12.2:1); and
- Cash and cash equivalents of \$54.269 million, accounting for 88.7% of total current assets (30 June 2018: \$36.198 million, 85.6% of total current assets).

#### Material Business Risks

The following specific business risks are reviewed continually by the Board and Management, as they have the potential to affect the Group's achievement of the business goals detailed above. This list is not exhaustive.

- Technology there is a risk that despite obtaining marketing authorisations, those products may ultimately prove not to be safe and/or of clinical benefit.
- Supply there is a risk that the manufacturing process may not result in product batches meeting minimum specification levels, that raw material components could not be sourced to specification, that the manufacturing process may encounter process issues not previously identified and controlled, and of non-controllable disruptions to the operations of the products' contract manufacturers. These factors may lead to non-supply of product and/or adverse regulatory outcomes.
- Clinical & Regulatory there is a risk that clinical trials will not yield the expected and desired results for the investigational medicinal product(s) to obtain further regulatory approvals.
- Drug pricing there is a risk that third-party payors will not provide coverage or will not be willing to accept the prices agreed with other third-party payors, adversely affecting revenues and profitability. Furthermore, reductions in government insurance programs may result in lower prices for our products and could materially adversely affect our ability to operate profitably.
- Intellectual Property (IP) and market entry future sales could be impacted to the extent that there is not sufficiently robust patent protection across the Group's product portfolio that will prevent competitors from entering the marketplace to compete with the Group's approved products. Also, competitors infringing the Group's IP rights may adversely impact the Group's ability to maximise the value to be made from product commercialisation.
- Funding cash outflows from its operations over the long term may be higher than cash inflows over the long term. Therefore, the ability of the Group to successfully bring its products to market and achieve a state of consistent positive cash flow is dependent on its ability to maintain a revenue stream and to access sources of funding while containing its expenditures.
- Management the Group's corporate strategy could be impacted adversely if the Group was not able to retain its specialised knowledge and areas of expertise, key management, members of staff and/or Board.

#### **CHANGES IN THE STATE OF AFFAIRS**

The Directors are not aware of any matter or circumstance not otherwise dealt with in this report that has significantly or may significantly affect the operations of the Group.

#### SIGNIFICANT EVENTS AFTER THE REPORTING DATE

There has not been any matter, other than reference to the financial statements that has arisen since the end of the financial year that has affected or could significantly affect the operations of the Group, other than:

• On 28 August 2019, the Board of Directors declared an unfranked dividend of \$0.028 per ordinary share.

#### LIKELY DEVELOPMENTS AND EXPECTED RESULTS

The Group launched SCENESSE<sup>®</sup> in Europe in June 2016. As part of the conditions attached to the European marketing authorisation, the Group operates an agreed long-term risk management plan under the supervision of the EMA. The Group has been assisted by third parties to support the European EPP Disease Registry to monitor long-term safety and it will continue to invest in existing and new personnel with the appropriate skills and expertise to maintain the ongoing requirements of the post-authorisation program in Europe. The ongoing requirements will remain in place until such time the EMA decides these are no longer necessary.

The Group has established a reference price for SCENESSE<sup>®</sup> as part of its uniform pricing strategy and has entered into pricing agreements with several European countries, and state and private insurance groups. The Group has increased its distribution-focused workforce in Europe to support the increase in product volumes and will continue to increase staff numbers as more pricing agreements per country are established with payors, and as the required pharmacovigilance activities continue to expand.

The Group has focused on its manufacturing requirements by working with its contract manufacturer and raw material supplier to meet commercial product supply in line with its timing expectations and to pursue ongoing process improvement initiatives to support future increases in supply. These initiatives are part of continuous improvement and will form part of the Group's expenditure base moving forward. The contract manufacturer bear responsibility for the manufacturing standards of the commercial drug product.

In the next financial year, it is expected that the US FDA will make a final assessment on the risk-benefit of SCENESSE<sup>®</sup>. If the regulatory evaluation is positive, subject to agreement on reimbursement of SCENESSE<sup>®</sup> with insurers, SCENESSE<sup>®</sup> will become available in the US and the Group will expand its resources and activities to support US market entry. Pending FDA approval of SCENESSE<sup>®</sup> in EPP, the Group will continue its North American clinical program to evaluate the effectiveness of its lead product to repigment vitiliginous lesions (depigmented skin areas) in combination with NB-UVB light therapy in patients with vitiligo. This program would include advancing into the next phases of clinical studies to demonstrate the efficacy and long-term safety of SCENESSE<sup>®</sup> in combination with NB-UVB in the treatment of vitiligo. The Group also intends to progress its clinical program with SCENESSE<sup>®</sup>, focussing on other indications including VP.

The Group expects to advance its product pipeline, progressing the development of the molecules CUV9900 and VLRX001 through the various development phases which may include formulation development, non-clinical and human testing. In addition, complementary OTC products are being developed and manufactured for clinical use. The Group has increased its resources and expanded its capabilities to progress these projects underway at VALLAURIX.

Ultimately, the long-term financial objective of the Group is to achieve and maintain sustainable profitability. Key to longer-term profitability is not only continuing the successful research and development of its portfolio of assets but also their successful commercialisation, manufacturing and distribution, and the ability to attract additional funding to support these activities should the need arise.

# ENVIRONMENTAL REGULATION AND PERFORMANCE

The Group's operations are not regulated by any significant environmental regulation under a law of the Commonwealth, or of a State or Territory, or of any other jurisdiction.

#### **ROUNDING OF AMOUNTS**

The Group is a type of company referred to in ASIC Corporations (Rounding in Financial/Directors' Reports) Instrument 2016/191 and therefore the amounts contained in this report and in the financial report may have been rounded to the nearest \$1,000, or in most other cases, to the nearest dollar.

# INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

During or since the end of the financial year the Group has given or agreed to indemnify, or paid or agreed to pay, insurance premiums to insure each of the Directors against liabilities for costs and expenses incurred by them in defending any legal proceedings arising from their conduct while acting in the capacity of Director of the Group, other than conduct involving wilful breach of duty in relation to the Group. Details of the amount of the premium paid in respect of insurance policies are not disclosed as such disclosure is prohibited under the terms of the contract.

# DIRECTORS' BENEFITS AND INTEREST IN CONTRACTS

Since the end of the previous financial year no Director has received or become entitled to receive a benefit (other than a benefit included in the total amount of emoluments received or due and receivable by Directors shown in the financial statements and the remuneration report), because of a contract that the Director or a firm of which the Director is a member, or an entity in which the Director has a substantial interest has made with a controlled entity.

Further information on these contracts is included in Note 20 to the financial statements.

### **REMUNERATION REPORT**

The Remuneration Report, which forms part of the Directors' Report, provides information about the remuneration of the Directors of CLINUVEL PHARMACEUTICALS LTD and Other Key Management Personnel for the year ended 30 June 2019.

Key Management Personnel ('KMP') has the meaning given in the Australian Corporations Act and who together have the authority and responsibility for planning, directing and controlling the activities of the Group, being:

Name	Position	Term as KMP
Non-Executive Directors		
Mr. S.R. McLiesh	Non-Executive Director	Full Year
Mrs. B.M. Shanahan	Non-Executive Director	Full Year
Mr. W.A. Blijdorp	Non-Executive Director Full Ye	
Dr. K.A. Agersborg	Non-Executive Director Full Ye	
Executive KMP		
Dr. P.J. Wolgen	Managing Director and Chief Executive Officer	Full Year
Dr. D.J. Wright	Acting Chief Scientific Officer Full Year	
Mr. D.M. Keamy	Chief Financial Officer and Company Secretary Full Year	

The remuneration report is set out under the following main headings:

- A. Introduction by the Chair of the Remuneration Committee
- B. Remuneration Governance
- C. Executive Remuneration
- D. Non-Executive Remuneration
- E. Share Based Remuneration
- F. Service Agreements 2018/19
- G. Details of Remuneration
- H. Additional Information Remuneration

#### A. INTRODUCTION BY THE CHAIR OF THE REMUNERATION COMMITTEE

Chairman of the Remuneration Committee: Mr Willem Blijdorp

"This year as Chairman of the Remuneration Committee, and together with the Board, we had set a number of priorities. The first one was our desire to seek longstanding stability to the CLINUVEL group by renewing employment agreements with the two executives Mr Keamy, CFO and Dr Wolgen, CEO for a further three years. As both executives are hands-on involved in the business day to day, the discussions have taken longer than expected as Darren and Philippe both had to give priority to the financial management and regulatory progress in the United States. As we speak, the Employment Agreements are being reviewed by our lawyers and remuneration consultants and an ASX announcement will be made accordingly.



I have expanded on my views during the AGM 2018 as I see the health of a company first coming

from the top, strong leadership is the only remedy for a company to master difficult situations which without doubt will be encountered on our journey. Therefore, for us as a Board it had been clear the past year that continuation of the current leadership was more important than ever since major goals lie ahead.

We have had a successful year in 2019, but without visionaries the Clinuvel story would not continue. Therefore, weighing up the options to continue current leadership or find new top management was an easy excersize, I see the Clinuvel story as not even half way completed. In my Dutch merchant's view, it took more than a decade to realize the CEO's ambition, and with a bit of luck the FDA will

give the company reward for our strong work and years of patience. Our CEO's vision to build a larger diverse company on more legs needs to come after US FDA outcome.

In making sure that Clinuvel and the executives have an ongoing commitment, the Remuneration Committee insisted on a contract with a three years term and a 12 month notice period so that the Board is not faced with any unexpected surprises. A further goal was to minimize the short term incentives and business generating incentives by substituting these with shares (conditional rights) in the company. I will propose this substitution in the coming Annual General Meeting.

Also, we wanted to see the remuneration of the executives in line with references to our industry, growth of the company, index in Australia and international standards. I believe that we have successfully completed these goals with both current agreements. At the same time, we have expressed our appreciation for the unusual long commitment of both executives by agreeing a Loyalty Award if they see out their employment agreements in three years. I thank the legal team and remuneration consultants for the work to help CLINUVEL complete these important goals.

As part of the Committee's vision on remuneration, we look to reward executives and senior management with shares in the company, since ownership makes people work effective and gives all shareholders the certainty that management is acting for all of us. In the current period, the Remuneration Committee will propose a Conditional Rights Plan 2019 highlighting the corporate events for the coming years and rewarding staff for their responsibility to build value when they meet certain criteria.

On many occasions, I have explained how I wish to see corporate executives as significant owners of the company since they have started the close-to-impossible mission to turn the course of a company which had no money left in the bank, no strategy, no product and lost belief from the market. Managerial ownership is the only way to expect management to fight for its company and protect us shareholders. Last year I had stated that we want to see in the executive management a sizable ownership by executive management – in cases up to 20% – to make sure that their objectives are aligned with the 80% owned by other shareholders. I maintain this vision today.

In today's environment, I look for strong governance, transparency and overall responsibility from our executives. Therefore, our Board does not support the role of Chairman and Chief Executive in one person, we believe in clear division of tasks and responsibilities. In the case of our CFO, we do not see a conflict in 2020 for Darren being overall responsible for the financial execution and but also being the Company's secretary. Only, when we grow to a larger group will we review the dual role.

Finally, we are very pleased that Philippe is willing to continue in the Company, it will make him one of the longest serving CEO's in Asian-Pacific lifescience businesses. This Committee knows from many larger shareholders that his straight management and integrity are the reasons they remain invested in the Clinuvel story which has taken long to generate value. But as I remember our CEO saying in one of his presentations more than 10 years ago, at the end of the long focus it will have been worth staying with the Clinuvel story. I learned this myself as a shareholder who further invested in 2018.

A second priority of the Committee has been to review the remuneration of the Board of Directors and decide whether the directors will be able in the future to participate in a Conditional Rights Plan 2019. We have come to the conclusion that the Directors, and the new ones to join, will not be able to participate in a Conditional Rights Plan but will receive the normal remuneration for their services and time involved as they do now. It is very much an international debate for directors receiving shares or not. In my modern vision, Directors supervise and oversee a public business but do not participate in shares of the business unless they buy on market.

I am looking forward to the outcome of the FDA, an enormous milestone for this company and even bigger for our patients and shareholders. A good outcome will be the basis for further growth, a negative outcome will test our teams again to fight the decision. However, we have created a company which no longer depends on the FDA outcome and can survive and achieve success without it.

As a global successful entrepreneur, I see many opportunities on the horizon for our company and it is the wish of my Board members to explore all these chances because we are slowly in a situation where we can take more commercial risks, but with care.

To stay with my yearly comparisons in shipping, with plain sailing in calm waters and easy breeze everyone can do the job from the bridge, the true navigator is only tested in turbulent weather and choppy waters. In Philippe and Darren we have seen their ability to manoeuvre and offer us solutions when the chips were down and one normally would give up, and therefore it is the best news after 14 years for all of us that they are willing to continue for another three until 1 July 2022.

Herewith, I recommend Clinuvel's shareholders the remuneration incentives offered to the key management personnel."

#### **B. REMUNERATION GOVERNANCE**

#### **Remuneration Committee**

The Board has provided a mandate to the Remuneration Committee to assist and advise on determining appropriate remuneration policies for its KMP over time, taking into account the relationship between pay and performance, and the results of any evaluations or review processes. The Board has also provided a mandate to the Remuneration Committee to provide advice on non-executive director fees and advice on setting salaries and fees, short- and long-term incentives and employment terms and conditions for its Key executives.

The objectives of the Remunerations Committee's responsibilities are to ensure that:

- a) Remuneration of the Company's KMP is aligned with the interests of the Company and its shareholders within an appropriate control framework, taking into account the Company's strategies and risks.
- b) The level and composition of remuneration attracts, retain and motivate people of high calibre and with unique specialist industry knowledge to work towards the long-term growth and success of the Company.
- c) The role that total fixed remuneration and short- and long-term incentives play is clearly defined and provides a clear relationship between performance and remuneration
- d) The levels and structure of remuneration are benchmarked against relevant peers and considered against global employment market conditions.
- e) The Company gives due consideration to applicable legal requirements and appropriate standards of governance.

The methods used by the Remuneration Committee to assess Board performance is disclosed in the Corporate Governance Protocol.

#### **Remuneration Recommendations**

Under the provisions of the Committee's Charter, the Committee may engage the assistance and advice from external remuneration advisors. To ensure that any recommendations made by remuneration consultants are provided without undue influence being exerted by Executives, external remuneration consultants deliver their advice directly to members of the Committee.

In the year ended 30 June 2019, Egan Associates Pty Ltd ("Egan") provided support and counsel to the Remuneration Committee of a nature relating to executive remuneration within international frameworks. No remuneration recommendations were received from Egan or any other specialist remuneration consultant for the purpose of section 9B to the Corporations Act 2001.

#### Voting and feedback at the Company's last Annual General Meeting

In the 2018 Annual General Meeting (AGM), the Company obtained 93.46% of the proxy votes (including votes at the Board's discretion) in favour of adopting the 2017/18 remuneration report, and this resolution was carried in favour by poll with 92.81% of votes cast. The Company did not receive any further specific feedback at the AGM on its remuneration practices.

#### Historical voting at the Company's Annual General Meetings since 2006

Since 2006 the Company has obtained a historical average above 92% of proxy votes received (including votes at the proxy's discretion), either carried by a show of hands prior to and including the 2014 AGM or by a poll result after the 2014 AGM, in favour of adopting the remuneration reports presented.

#### RELATIONSHIP BETWEEN REMUNERATION AND PERFORMANCE

The Group has been solely dedicated to the research, development and commercialisation of its unique and medically beneficial technology. The remuneration and incentive framework, which has been put in place by the Board, has ensured executive personnel are focussed on both maximising short-term operating performance and long-term strategic growth to promote shareholder value. The focus on growth in shareholder value has been centred on achievement of regulatory, development, commercial and operational outcomes, where financial metrics are not necessarily an appropriate measure of executive performance and is commonly expected in other market segments. In recent years the Board has recognised that non-financial performance measures have been a key link to driving share price performance and this has been reflected in the performance conditions attached to the long-term equity incentives.

The table below shows the progress made in moving through the clinical pathway and into the commercialisation pathway, reflecting the performance of executive management. The table also links to share price performance

Pagulatany Clinical & Commercial Milestones	Year En	ided 30 J	une		
Regulatory, Clinical & Commercial Milestones	2015	2016	2017	2018	2019
Ph II Vitiligo Study - Singapore					
VALLAURIX PTE LTD – formulation & melanocortin development					
Post-marketing authorisation commitments					
First commercial sales					
Application for marketing authorisation submitted with FDA				-	
Market capitalisation (A\$ million)	127	203	333	527	1,649
Share Price High (\$)	5.10	5.00	9.19	13.52	39.85
Share Price Low (\$)	1.30	2.50	4.10	5.91	9.43
Closing Share Price (\$)	2.84	4.32	6.98	11.01	33.68
Change in Share Price over 1 Year (%)	67	57	62	58	206
Change in Share Price over 3 Years (%)	74	139	311	288	680
Dividend Paid (cents)	-	-	-	-	2.0

#### C. EXECUTIVE REMUNERATION

#### **Executive Remuneration Framework**

The Company's reward framework has historically provided for a mix of fixed pay and variable pay. The variable pay structured to incentivise:

- 1. Short-term (generally cash payments in the form of performance-based incentives awarded at a fixed amount or as a percentage of base salary).
- 2. Long-term (generally based upon the issue of performance rights to acquire shares in the Company, and in relation to the Managing Director and to the Chief Financial Officer, other fixed amount cash incentives).

#### **Managing Director Remuneration - Overview**

The inherent risk of failure within pharmaceutical development is high and this risk is magnified for the Company due to it's specialised and narrow focus on developing and commercialising a novel, first-in-class and first-in-line therapies in diseases where there is an unmet clinical need.

The progress of the Company needs to be set against the previous managerial attempts which had posed operational, regulatory and financial challenges. To mitigate the risk and to provide a strong platform to achieve success, the Board has followed a business model where most operational skills are retained in-house, where possible, and most management responsibilities are concentrated between the Managing Director (acting in a dual capacity as Chief Executive Officer and Chief Medical Officer) and the Acting Chief Scientific Officer. The Managing Director has the responsibility of guiding and overseeing the execution of the overall corporate strategy, has global responsibility for the safety aspects of the drug (including pharmacovigilance and quality management) and is responsible for commercial drug pricing and reimbursement negotiations. The Acting Chief Scientific Officer is responsible for pre-clinical programs, toxicology, the manufacturing of the drug delivery program, clinical program and setting the regulatory strategies in close coordination with the Board of Directors. As the business evolves and progresses through its development path, it is expected that this centralised management model will also evolve, and key management responsibilities will be shared across new and existing senior management throughout the Group.

The Managing Director's remuneration structure is reviewed every three years to ensure:

- A maximum level of incentivisation to lead and advance the Company's program from its current stages of development and commercial growth to serve the long term interest of the Company, taking into account the unique risk and complexity within the business model; and
- It is competitive in international markets, industry and related fields of expertise and providing for specific skillsets.

The Remuneration Committee is in the process of renewing the Managing Director's service agreement. The intention is to retain his services through to 2022. In its considerations, the Committee is evaluating:

- a. the criticality of retaining all key personnel
- b. certain remuneration structures that would best align the interests of the Managing Director and key personnel with those of the Company's shareholders
- c. the remuneration standards in the international market place
- d. the strong demand for well-informed, highly-experienced and valued executives, scientists and professionals with specific qualifications for senior positions

It is expected the Managing Director's service agreement will be renewed in 2019/20.

#### **Executive Remuneration Structure 2018-19**

	Managing Director	Other Executive KMP
Mar	naging Director remuneration includes:	Remuneration packages for Other Executive KMP may include:
Α.	Base salary and health insurance, accommodation, relocation, travel and statutory benefits;	A. Base pay (including statutory benefits);
В.	Cash-based short-term incentive payments through the achievement of pre-specified performance-based targets;	<ul> <li>B. Short-term incentive payments that can be awarded through the achievement of pre-specified performance- based and time-based targets;</li> </ul>
C.	Cash-based longer-term business generation incentive payments through the achievement of pre-specified performance-based targets;	(C) Longer-term business generation incentive navments
D.	Equity-based long-term participation in CLINUVEL'S Performance Rights Plan; and	D. Long-term equity participation in CLINUVEL'S Performance Rights Plan.
E.	Cash-based discretionary payments (only in the event of exceptional performance, innovation and/or expansion and which do not form part of short-term incentives or longer- term business generation incentives).	The total remuneration for each executive is almed to be

#### A. Base Salary 2018/19

Managing Director	Other Executive KMP		
Fees are set by the Remuneration Committee, taking into account the Managing Director's seniority, qualifications, skill, experience, length of service, leadership, industry knowledge and strategic oversight.	Base pay is generally adjusted annually to consider changes in CPI and to ensure the executive's pay is commensurate with the responsibilities and contribution of the executive, taking into account employment market conditions.		
Base salary is generally adjusted annually for changes in CPI. Due to domicile, the Managing Director's salary is paid in Singapore dollars by the consolidated group's Singapore subsidiary company and is subject to exchange rate movements when reported in Australian dollars. For the 2018/19 year, the Managing Director's base salary was \$893,660, an increase of 9.2% to the 2017/18			
year (\$818,348). Of the 9.2% increase, 6.8% is attributable to exchange rate movements.	Acting Chief 2.9% base salary increase Scientific Officer		
Base salary for the Managing Director was adjusted 2.4% on 1 July 2018.	Chief Financial 7.5% base salary increase Officer		

B. Variable – Short-term Incentive (STI) 2018/19	
Managing Director	Other Executive KMP
The Managing Director has individual STIs which have a combined potential maximum value of 100% of the 2018/19 base salary amount. The Managing Director's performance targets are set at the start of each financial year by the Remuneration Committee and are assessed for payment in the year following the year of achievement. The performance-based targets are unique to this particular global life sciences company at its stage of development and early commercial product distribution. The focus on growth in corporate value has been centred on achievement of regulatory, development, commercial and operational outcomes, where financial metrics are merely one part of the professional assessment of executive performance and may not be commonly expected in other market segments and industries.	STIs are individually set by the Managing Director at the start of each financial year and these incentives are recommended to the Remuneration Committee for their review and approval. STIs are assessed at the end of each financial year. STIs can be a mix of individual performance-based incentives and have a component for time served to encourage staff retention. Each performance-based target is based on specific individual responsibilities and objectives typical for these roles in a global life sciences company at its stage of development and commercialisation. The performance-based incentives covered revenue generation, regulatory progress, manufacturing, research and development and corporate affairs.
The Board considers specific 2018/19 performance-based targets to be commercially sensitive. Specific targets are not disclosed. The targets are centred on:	For 2018/19, it was determined the following percentage of base salary as the appropriate quantum for the short-term incentives for each Other Executive KMP to be evaluated against:
1. Commercial distribution and clinical management of SCENESSE® in Europe;	Acting Chief Scientific Officer: 9%
<ol> <li>Material progress in regulatory filings, with an emphasis on the US;</li> </ol>	Chief Financial Officer: 14%
3. Financial management and general management of the Group; and	
<ul> <li>4. Research &amp; development of products under development and expansion of the VALLAURIX entity.</li> <li>For the 2018/19 financial year the Remuneration Committee evaluated the performance of the Managing Director and the Board approved a short-term incentive of 47.3% to base salary (2018: 56.7%).</li> </ul>	<ul> <li>For the 2018/19 year, the Managing Director assessed overall performance against the short-term incentives and recommended to the Remuneration Committee and who approved the following assessments against the maximum short-term incentives:</li> <li>Acting Chief Scientific Officer: 80%</li> </ul>
In arriving at this assessment, the Remuneration Committee considered the following links to an increase in corporate value:	Chief Financial Officer: 87%
• Demonstrated growth in 2018/19 profit attributable to developing the European and Swiss market.	
Increased positive cash flows of the business.	
• Followed through and oversaw the strategy to respond to the US FDA in its review of the NDA, securing a successful validation outcome to the submission and a Priority Review without a scheduled Advisory Committee meeting.	
• In an uncertain political and economic environment, directed the re-structuring of the Group's European commercial operations and established new systems to minimise potential disruption resulting from the United Kingdom leaving the EU.	

C. Variable – Longer-term -Business Generation Incenti	ves (BGI) 2018/19
Managing Director	Other Executive KMP
Individual longer-term cash incentive components based on specified performance based targets which remain for the term of the Managing Director's service agreement or within six months from cessation or termination, form part of the Managing Director remuneration.	During 2017/18, BGIs were introduced to the remuneration package for the Chief Financial Officer. These longer-term incentives based on set performance targets must be achieved before 30 June 2019 and are linked to the Company achieving exceptional business outcomes that contribute to creating
BGIs are aimed to:	corporate value and to act as a key retention tool.
<ul> <li>reward exceptional business outcomes that contribute to creating significant corporate value without shareholder dilution through equity remuneration; and</li> </ul>	
• to act as a key retention tool.	Each BGI was \$60,000 cash payment, linked to:
The Board reviews BGIs each time the Company and the Managing Director enters into a new service agreement to ensure these incentives are linked to the Company's longer-term strategies it considers most likely to achieve the best possible	<ol> <li>successful listing of the Company on an overseas exchange; and</li> <li>expansion of the Company through acquisition with</li> </ol>
outcomes for the Company and its shareholders. The Managing Director currently has 3 BGIs as part of executive	demonstrated positive cash flows of the acquired entity post-acquisition.
remuneration, ranging from €150,000 to €500,000 per BGI.	For the 2018/19 financial year, no BGI was achieved by the
These BGIs were set in 2010 and carried over into subsequent service agreements.	Chief Financial Officer.
BGIs are met:	
<ol> <li>upon the Company signing license agreements in key geographical areas in relation to the marketing and distribution of SCENESSE<sup>®</sup>.</li> </ol>	
<ol> <li>If the Company elects to self-distribute, when an accumulated financial benefit in excess of €10,000,000 has been received by the Company.</li> </ol>	
For the 2018/19 financial year, no BGI was achieved (2017/18: €500,000)	
Beyond 2018/19, to further align the interests of the Managing Director with the interest of shareholders and to provide a retention incentive, it is intended the next service agreement will substantially revise BGIs as part of the Managing Director's remuneration framework. It is intended the next service agreement will have a greater emphasis on equity remuneration as a long term incentive in lieu of cash-based BGIs.	

D. Variable – Longer Term Performance Rights 2018	8/19
Managing Director	Other Executive KMP
<ul> <li>Equity remuneration is aimed to:</li> <li>retain and incentivize the Managing Director to drive the long-term growth and success of the Company</li> <li>to align his interests with increased shareholder wealth over the longer term</li> <li>Unlike other equity remuneration plans internationally, performance rights are not granted to the Managing Director annually. To date, by virtue of the nature of the Company being primarily focussed on research and development, the performance conditions have been based on non-financial strategic goals linked to shareholder value which has uncertain, longer-term anticipated milestone dates.</li> </ul>	<ul> <li>Equity remuneration is aimed to:</li> <li>retain and motivate the Other Executive KMP to drive the long-term growth and success of the Company</li> <li>to align their interests with increased shareholder wealth over the longer term</li> </ul> Performance rights are not granted to Other Executive KMP annually. To date, by virtue of the nature of the Company being primarily focussed on research and development, the performance conditions have been based on non-financial strategic goals linked to shareholder value which has uncertain, longer-term anticipated milestone dates.
The Managing Director was last issued performance rights in the 2014/15 financial year.	The Other Executive KMP were last issued performance rights in the 2015/16 financial year.
For the financial years ended 30 June 2019 and 30 June 2018, no performance rights were granted to the Managing Director.	For the financial years ended 30 June 2019 and 30 June 2018, no performance rights were granted to the Other Executive KMP.

#### E. Variable – Cash Based Discretionery payment 2018/19

#### **Managing Director only**

The Managing Director is eligible to receive cash-based discretionary payments, only in the event of exceptional performance, innovation and/or expansion and which do not form part of the STI or longer-term BGI targets.

No discretionary payment was awarded to the Managing Director for the year ended 30 June 2019 or in prior years.

#### **Executive Remuneration Pay Mix & Benchmarking**

The mix of remuneration (between fixed remuneration, maximum STI entitlement and the face value of performance rights or BGIs granted to KMPs during the financial year is represented here.

The Board believes the remuneration mix aligns the Managing Director and Other Executive KMP to shareholder interests, bearing in mind the Managing Director has been granted performance rights in prior years and is appropriately incentivised to pursue shareholder wealth by virtue of having a 6.7% interest in the issued capital of the Company.

No BGIs or performance rights were granted to the Managing Director or to Other Executive KMP during the year.



One of the objectives of the Remuneration Committee's responsibilities is to ensure that the levels and structure of remuneration are benchmarked against relevant peers and considered against global employment market conditions.. CLINUVEL refers to a select group of publicly listed companies on the ASX and on international securities exchanges for the purpose of peer group analyses. The selection criteria for these companies is broadly based on comparison of

- a) businesses of similar complexity and nature ,
- b) businesses of similar scope and scale,
- c) sectors requiring highly technical and specialized skills,
- d) businesses of similar value, reflected in market capitalisation,
- e) businesses who have demonstrated similar progress in achieving business outcomes
- f) business of similar risk profile.

CLINUVEL targets to provide competitive remuneration for the Managing Director based on comparable positions in the relevant international market(s). As CLINUVEL was included in June 2019 in the ASX-200 group of companies, a number of peers with similar enterprise value are part of the peer group analyses.

The Remuneration Committee of the Company aims to provide levels or remuneration at median levels benchmarked against peers.

#### D. NON-EXECUTIVE REMUNERATION

The Board seeks an appropriate mix of skill, diversity, experience and specific expertise to steward the Company's success. The Remuneration Committee recommends to the Board individual Non-Executive Director fee levels to attract and retain those with the aforementioned attributes, having regard to global employment market conditions and consultation with specialist remuneration consultants with experience in the healthcare and biotechnology industries.

#### **Non-Executive Director Fees**

Non-Executive Director fees consist of base fees and committee fees and are inclusive of superannuation and all other contributions. There are no further retirement benefits. The fees are outlined in the table below:

	Board Fees	Audit & Risk Committee	Remuneration Committee	Nomination Committee
Chair	110,000	-	-	-
Non-Executive Director	65,000	-	-	-
Committee Chair	-	15,000	15,000	-
Committee Member	-	5,000	5,000	-

#### Annual Non-Executive Director fees (inclusive of superannuation):

\* The Chair of the Board is a member of all Committees but does not receive any additional Committee fees in addition to the base fee.

Under the Company's Constitution, the maximum aggregate remuneration available for division among the Non-Executive Directors is to be determined by the shareholders in a General Meeting and was set at \$550,000 at the 2015 AGM. This amount (or some part of it) is to be divided among the Non-Executive Directors as determined by the Board. The aggregate amount paid to Non-Executive Directors for the year ended 30 June 2019 was \$335,000.

#### Non-Executive Director Long-Term Incentive – Equity Compensation

The long-term equity remuneration was formerly provided to non-executive Directors via the CLINUVEL Conditional Rights Plan and the Performance Rights Plan. Any issue of performance rights to non-Executive Directors requires shareholder approval. As referred to in the Introduction to this Remuneration Report by the Chair of the Remuneration Committee, it is no longer planned for non-executive Directors to participate in long-term equity compensation plans. Two current non-executive Directors, Mr McLiesh and Mrs Shanahan, still hold performance rights.

The Board previously considered the relatively small management team comparative to peer companies when setting non-executive Director remuneration policy. The Board considered that from time to time its Non-Executive Directors must become involved in steering management and engage in certain operational matters that would not commonly be expected of those in a non-executive capacity. Furthermore, the Company endeavours to ensure the interests of all its KMP were aligned with the interests of the Company and its shareholders within an appropriate control framework, addressing the preference of some shareholders to see Non-Executive Directors have relatively significant shareholdings in the Group.

#### E. SERVICE AGREEMENTS 2018/19

Remuneration and other terms of employment for the Managing Director is formalised by a service agreement determined by the Remuneration Committee. The agreement provides for base salary, short- and long-term incentives, other benefits and participation, when eligible, in the CLINUVEL Performance Rights Plan.

The Managing Director, in consultation with the Remuneration Committee, oversees the service agreements entered into with other Executive KMP, providing for base salary, incentives, other benefits and participation, when eligible, in the CLINUVEL Conditional Rights Plan.

On appointment to the Board, all Non-Executive Directors enter into a service agreement with the Company in the form of a letter of appointment. The letter summarises the Board's policies, the Director's responsibilities and compensation for holding office. The details of the service agreements to the Managing Director and Executive KMP are:

Name	Dr Philippe Wolgen	Dr Dennis Wright <sup>1</sup>	Mr Darren Keamy¹
Duration of contract	3 years	No fixed term	No fixed term
Notice Period (from Company)	12 months	3 months	3 months
Notice Period (from Managing Director)	12 months	-	-
Notice Period (from Executive KMP)	-	3 months	3 months
Termination Payment without Cause	12 months	3 months	3 months
Termination Payment with Cause	None	None	None

<sup>1</sup>It is intended for new service agreements to be entered into with all KMPs to incorporate a duration of contract of 36 months.

#### F. SHARE-BASED REMUNERATION

The Group has an ownership based scheme for Directors, Other Executive KMP, employees and select consultants of the Company which is designed to provide long-term incentives to deliver long-term value.

#### **Performance Rights:**

All performance rights that have been issued fall under two performance rights plans:

- a) the CLINUVEL Conditional Performance Rights Plan (2009); and
- b) the CLINUVEL Performance Rights Plan (2014).

536,540 performance rights issued under the 2009 Plan remain unvested as at 30 June 2019 and 105,873 performance rights issued under the 2014 Plan remain unvested at 30 June 2019.

a) Conditional Performance Rights Plan (2009)

The Conditional Performance Rights Plan (2009) is available to eligible employees of the Company. Any issue of rights to Directors requires shareholder approval in accordance with ASX Listing Rules. All rights convert to one ordinary share of the Group and are issued for nil consideration, have no voting rights, are non-transferable and are not listed on the ASX. They can be converted to ordinary shares at any time once the vesting conditions attached to the rights have been achieved, whereby they will be held by a Scheme Trustee on behalf of the eligible employee for up to seven years.

The eligible employee can request for shares to be transferred from the Scheme Trust after seven years or at an earlier date if the eligible employee is no longer employed by the Company or all transfer restrictions are satisfied or waived by the Board in its discretion.

#### b) Performance Rights Plan (2014)

The Performance Rights Plan (2014) is available to eligible persons of the Company. Any issue of rights to Directors requires shareholder approval in accordance with ASX Listing Rules. All rights convert to one ordinary share of the Group and are issued for nil consideration, have no voting rights, are not listed on the ASX and are non-tradeable (other than with prior written Board consent). They can be converted to ordinary shares at any time once the vesting conditions attached to the rights have been achieved, whereby, at the discretion of the Board, they will be held by a Scheme Trustee on behalf of the eligible person.

The eligible person cannot trade the shares held by the Scheme Trust without prior written Board consent until the earlier of seven years from grant date of performance rights, when the eligible person ceases employment or when all transfer restrictions are satisfied or waived by the Board in its discretion. Performance rights under this plan lapses after seven years from grant date.

Performance rights are valued for financial reporting purposes using a binomial valuation model and are represented as accounting values only in the financial statements. Holders of performance rights may or may not receive a benefit from these amounts, either in the current or future reporting periods. The value of all performance rights granted, exercised and lapsed during the financial year is detailed in the tables within the Remuneration Report.

Further details of the Company's share-based remuneration are tabled below:

Number of performance rights that	Executive KMP				
are determined	The Remuneration Committee assesses and recommends to the Board the quantum of performance rights amounts based on:				
	<ul> <li>length of time served prior to issue of performance rights;</li> </ul>				
	<ul> <li>weighted average share price levels at time of issue;</li> </ul>				
	<ul> <li>responsibility levels within the Group;</li> </ul>				
	<ul> <li>current base pay including variable short-term incentive levels;</li> </ul>				
	industry trends;				
	<ul> <li>impact on share dilution; and</li> <li>nature of vesting (performance) conditions attached to the issue of performance</li> </ul>				
	rights.				
	The Remuneration Committee assesses and recommends to the Board for shareholders to				
	approve the quantum of performance rights amounts based on:				
	tenure of the director at time of issue of performance rights;				
	<ul> <li>weighted average share price levels at time of issue;</li> </ul>				
	Chair and Committee representation;				
	<ul> <li>involvement in steering management;</li> </ul>				
	industry trends;				
	<ul> <li>impact on share dilution; and</li> <li>nature of vesting (performance) conditions attached to the issue of performance.</li> </ul>				
	<ul> <li>nature of vesting (performance) conditions attached to the issue of performance rights.</li> </ul>				
Selection of performance conditions affecting unvested performance rights in the current and future reporting period	The performance conditions attached to those performance rights issued and unvested at any time during 2018/19 relate to long-term (multi-year) strategic, non-financial objectives and they were chosen because they are considered to be significant for long term sustainability of the Group and longer-term value creating in nature.				
Nature of performance conditions affecting unvested performance	<ul> <li>A. Upon submission of a dossier to the US FDA applying for market approval of SCENESSE<sup>®</sup> (achieved in 2018/19);</li> </ul>				
rights in the current and future reporting period	<ul> <li>B. Granting market approval for SCENESSE<sup>®</sup> by the US FDA (not attached to Non- Executive Directors);</li> </ul>				
	C. Securing sufficient funding to secure 5 performance conditions (including the performance condition 'Granting market approval for SCENESSE <sup>®</sup> by the US				
	FDA') ( <i>not attached to Non- Executive Directors</i> ); D. Announcement of commercial partnership to distribute SCENESSE <sup>®</sup> (or derivative				
	of) (not attached to Managing Director); and				
	E. The earlier of: (a) second molecule in new formulation, or (b paediatric formulation for afamelanotide ( <i>Other Executive KMP and staff only</i> ).				
Assessing performance conditions	The achievement of the performance condition is assessed and approved by the Board when it is considered satisfied or the condition has otherwise been waived by the Board.				
Upon vesting of performance rights	The performance rights are exercised into new Shares and are acquired by a Plan Trustee and then, from time to time, transferred to the beneficiary, but generally only when the beneficiary ceases employment (or Directorship). The Company may determine and conclude agreements with the Plan Trustee and enforce or prosecute any rights and obligations under such agreements, without reference or recourse to a participant under the				
	Plan.				

No new performance rights were granted to Non-Executive Directors for the years ended 30 June 2019 and 30 June 2018. No new performance rights were granted to the Managing Director or Other Executive KMP for the years ended 30 June 2019 and 30 June 2018.

#### G. DETAILS OF REMUNERATION

#### KMP REMUNERATION OF THE COMPANY FOR THE YEARS ENDED 30 JUNE 2019 AND 30 JUNE 2018

	_					Post-employment benefits			
	Year	Gross Salary <sup>4</sup>	Short Term Incentive	Business Generation Incentive	Other <sup>1</sup>	Super- annuation/ Pension Fund	Performance Rights	Total	
		\$	\$	\$	\$	\$	\$	\$	
	2019	893,660	422,747	-	30,373	-	68,346	1,415,126	
Dr. P.J. Wolgen <sup>3</sup>	2018	818,348	464,033	762,394	36,405	-	207,097	2,288,277	
Mr. S.R. McLiesh	2019	100,457	-	-	-	9,543	2,520	112,520	
	2018	100,457	-	-	-	9,543	8,041	118,041	
Mrs. B.M. Shanahan	2019	73,059	-	-	-	6,941	2,520	82,520	
	2018	73,059	-	-	-	6,941	8,041	88,041	
Mr. E. Ishag	2019	-	-	-	-	-	-	-	
WIT. E. ISHAY	2018	29,166	-	-	-	-	2,816	31,982	
Mr. W.A. Blijdorp	2019	80,000	-	-	-	-	-	80,000	
Mr. W.A. Bijuorp	2018	73,750	-	-	-	-	-	73,750	
Dr. K.A. Agersborg	2019	65,000	-	-	-	-	-	65,000	
DI. K.A. Agersborg	2018	27,833	-	-	-	-	-	27,833	
Other KMP									
	2019	252,064	18,149	-	-	20,531	5,608	296,352	
Dr. D.J. Wright	2018	244,959	16,535	-	-	20,049	16,664	298,207	
	2019	265,441	32,384	-	-	20,531	18,141	336,497	
Mr. D.M. Keamy	2018	246,922	30,124	-	-	20,049	53,086	350,181	
<b>T</b>	2019	1,729,681	473,280	-	30,373	57,546	97,135	2,388,015	
Total	2018	1,614,494	510,692	762,394	36,405	56,582	295,745	3,276,312	

<sup>1</sup> 'Other' includes health insurance, housing and other allowances that may be subject to fringe benefits tax.

<sup>2</sup> As these values are accounting values the KMP may or may not actually receive any benefit from these amounts, either in the current or future reporting periods. The value of all performance rights and share options granted, exercised and lapsed during the financial year is detailed in the following tables within the Remuneration Report. Performance rights were priced using a binomial pricing model.

<sup>3</sup> Dr Wolgen's salary is paid in Singapore dollars (SGD). 6.8% of the 9.2% increase to base salary is attributable to exchange rate movements.

<sup>4</sup> Does not include movement in annual leave provisions.

# THE RELATIVE PROPORTIONS OF REMUNERATION BETWEEN FIXED AND BASED ON PERFORMANCE FOR THE YEARS ENDED 30 JUNE 2019 & 30 JUNE 2018

		2019	20 <sup>-</sup>		
	Fixed Remuneration	Performance Based	Fixed Remuneration	Performance Based	
Dr. P.J. Wolgen	65%	35%	37%	63%	
Dr. D.J. Wright	92%	8%	89%	11%	
Mr. D.M. Keamy	85%	15%	76%	24%	

#### **REMUNERATION PERFORMANCE RIGHTS HOLDINGS OF KMP – 2019**

	Balance at Start of Year	Granted as Compensation	Exercised	Lapsed and Expired	Balance at End of Year
Directors					
Mr. S.R. McLiesh	65,000	-	(25,000)	-	40,000
Mrs. B.M. Shanahan	50,000	-	(25,000)	-	25,000
Dr. P.J. Wolgen	924,974	-	(716,642)	-	208,332
Mr. W.A. Blijdorp	-	-	-	-	-
Dr. K.A. Agersborg	-	-	-	-	-
Other KMP					
Dr. D.J. Wright	112,125	-	(61,500)	-	50,625
Mr. D.M. Keamy	186,760	-	(88,320)	-	98,440

All performance rights held at the end of the year are unvested.

#### SHARES HELD BY KMP

The number of ordinary shares in the Company during the 2018 reporting period held by each of the Group's KMP, including their related parties, is set out below:

Year Ended 30 June 2019								
Personnel	Balance at Start of Year <sup>1</sup>	Granted as Remuneration	Received on Exercise	Other Changes	Held at the End of Reporting Period			
Mr. S.R. McLiesh	162,774	-	25,000	-	187,774			
Mrs. B.M. Shanahan	233,969	-	25,000	-	258,969			
Dr. P.J. Wolgen	2,579,722	-	716,642	-	3,296,364			
Mr. W.A. Blijdorp	383,145	-	-	1,359,973	1,743,118			
Dr. K.A. Agersborg	2,900	-	-	1,200	4,100			
Other KMP								
Dr. D.J. Wright	252,874	-	61,500	-	314,374			
Mr. D.M. Keamy	218,400	-	88,320	-	306,720			

<sup>1</sup> Includes a notifiable interest of 80,000 shares held in a charitable foundation of which Mrs Shanahan is a Trustee, disclosed 29 January 2019

# TERMS AND CONDITIONS OF EACH GRANT OF RIGHTS AFFECTING REMUNERATION IN THE CURRENT OR FUTURE REPORTING PERIODS

Entity	Number of Rights	Value per Right on Grant Date	Class	Grant Date	Vesting Date for Retention in Scheme Trust	Lapsing Date
CLINUVEL	91,667	\$1.04	Ordinary	25/11/2010	09/01/2019	-
CLINUVEL	91,667	\$1.04	Ordinary	25/11/2010	-	-
CLINUVEL	116,667	\$1.04	Ordinary	25/11/2010	-	-
CLINUVEL	75,000	\$1.19	Ordinary	14/01/2013	09/01/2019	-
CLINUVEL	674,975	\$2.59	Ordinary	28/11/2014	09/01/2019	-
CLINUVEL	148,225	\$2.16	Ordinary	17/03/2015	-	-
CLINUVEL	105,875	\$2.16	Ordinary	17/03/2015	-	-
CLINUVEL	5,500	\$4.20	Ordinary	05/09/2017	-	23/03/2019

#### H. ADDITIONAL INFORMATION - REMUNERATION

For each cash incentive and right granted, the percentage of the available grant or cash incentive that was paid or vested in the financial year, and the percentage forfeited due to unmet milestones (including service length), is set out below. Cash incentives are paid in the year following the period of performance.

#### **REMUNERATION DETAILS OF EQUITY INCENTIVES (PERFORMANCE RIGHTS)**

Equity Incentives (Performance Rights)								
Name	Year Granted	Latest Year of Vesting	Vested in Year	Forfeited in Year	Max Value of Right at Grant Date Yet to Vest			
Mr. C.D. Mollingh	2011/12	no limitation	-	-	26,691			
Mr. S.R. McLiesh	2014/15	2021/22	100%	-	-			
Dr. D. I. Walnes	2010/11	no limitation	-	-	312,001			
Dr. P.J. Wolgen	2014/15	2021/22	100%	-	-			
	2011/12	no limitation	-	-	16,682			
Mrs. B.M. Shanahan	2014/15	2021/22	100%	-	-			
Mr. W.A. Blijdorp	-	-	-	-	-			
Dr. K.A. Agersborg	-	-	-	-	-			
Other KMP								
	2011/12	no limitation	36%	-	27,281			
Dr. D.J. Wright	2012/13	no limitation	100%	-	-			
	2014/15	2021/22	58%	-	21,600			
	2011/12	no limitation	21%	-	46,028			
Mr. D.M. Keamy	2012/13	no limitation	100%	-	-			
	2014/15	2021/22	58%	-	70,200			

The maximum value of outstanding Performance Rights is unable to be estimated. On exercise, each Performance Right entitles the KMP to one fully paid ordinary share in the Company. The share price of the Company at the time of exercise is not known. The minimum value of unvested performance rights is nil. The exercise price for those rights granted between 2009/10 and 2014/15 was \$Nil.

#### **REMUNERATION DETAILS OF CASH INCENTIVES**

Cash Incentives							
Name	Max Potential Opprtunity (%)	STI Awarded (%)	STI Forfeited (%)	Total Granted (\$)			
Dr. P.J. Wolgen	100%	47%	53%	422,747			
Dr. D.J. Wright	9%	80%	20%	18,149			
Mr. D.M. Keamy	14%	87%	13%	32,384			

#### LOANS TO DIRECTORS AND EXECUTIVES

No loans were granted to Directors or executives for the years ended 30 June 2019 and 30 June 2018.

END OF AUDITED REMUNERATION REPORT

#### SHARES PROVIDED UPON EXERCISE OF RIGHTS

#### DETAILS OF SHARES ISSUED DURING THE FINANCIAL YEAR AS A RESULT OF EXERCISE OF RIGHTS

Entity	Number of shares issued <sup>1</sup>	Issue Price for Shares	Class
CLINUVEL PHARMACEUTICALS LTD	1,102,647	Nil\$	Ordinary

<sup>1</sup>These shares were issued by the Group during the year after performance conditions attached to the rights were considered met. Those shares issued by the Group to Directors and Employees are held for retention in the Scheme Trust. Shares issued by the Group to eligible participants were issued directly.

#### DETAILS OF SHARES TRANSFERRED DURING THE YEAR TO EMPLOYEES FROM THE SCHEME TRUST

Entity	Number of shares issued <sup>1</sup>	Issue Price for Shares	Class
CLINUVEL PHARMACEUTICALS LTD	420,511	Nil\$	Ordinary

<sup>1</sup>These shares were issued by the Scheme Trustee to departing employees who resigned from the Group during the year or to existing employees who had their transfer restrictions waived by the Board in their discretion

#### UNISSUED SHARES UNDER OPTION

Entity	Number of Shares under Rights	Exercise Price	Class	Expiry Date
CLINUVEL PHARMACEUTICALS LTD	536,540	\$Nil	Ordinary	Upon achievement of specific performance and time-based milestones or upon cessation of employment
CLINUVEL PHARMACEUTICALS LTD	105,873	\$Nil	Ordinary	17 March 2022
	642,413	-	-	-

#### **NON-AUDIT SERVICES**

For the years ended 30 June 2019 and 30 June 2018, Grant Thornton Australia only provided audit services to the Company.

#### AUDITOR'S INDEPENDENCE DECLARATION

The auditor's independence declaration as required by s.307C of the Corporations Act 2001 is included and forms part of this Directors' Report.

#### PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not party to any such proceedings during the year.

Signed in accordance with a resolution of the Board of Directors pursuant to s.298(2) of The Corporations Act 2001.

Dr. Philippe Wolgen, MBA MD Director Dated this 28th day of August, 2019

### STATEMENT OF PROFIT AND OTHER COMPREHENSIVE INCOME FOR THE YEAR ENDED 30 JUNE 2019

	Consolidated			
	Note	2019	2018	
		\$	\$	
Total revenues <sup>1</sup>	2(a)	31,047,776	25,485,673	
Interest income		564,657	264,452	
Other income <sup>2</sup>	2(b)	886,037	485,838	
Total expenses	2(c)	(14,383,643)	(13,293,557)	
Profit before income tax benefit		18,114,827	12,942,406	
Income tax benefit	3(a)	19,333	281,779	
Profit after income tax benefit		18,134,160	13,224,185	
Net profit for the year		18,134,160	13,224,185	
Other comprehensive income (loss) Items that may be re-classified subsequently to profit or loss Exchange differences of foreign exchange translation of foreign operations Other comprehensive loss for the period		(80,077) (80,077)	(493,287) (493,287)	
Total comprehensive income for the period		18,054,083	12,730,898	
Profit for the year attributable to:				
Owners of the parent		18,134,160	13,224,185	
		18,134,160	13,224,185	
Total comprehensive income attributable to:				
Owners of the parent		18,054,083	12,730,898	
		18,054,083	12,730,898	
Basic earnings per share - cents per share	16	37.6	27.7	
Diluted earnings per share - cents per share	16	36.6	26.7	
The accompanying notes form part of these financial statements.				

<sup>1, 2</sup> Under AASB 15 Revenue from Contracts with Customers, Interest Revenue previously classified under Total Income is now shown under Total Other Income. Interest Revenue for the year ended 30 June 2018 has also been re-classified.

### **STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2019**

		Cons		
	Note	2019	201	
		\$		
Current assets				
Cash and cash equivalents	17(a)	54,268,758	36,198,451	
Trade and other receivables	4	4,156,216	5,090,271	
Inventory	5	2,136,084	641,285	
Other assets	6	591,516	339,062	
Total current assets		61,152,574	42,269,069	
Non-current assets				
Property, plant and equipment - net	7	337,851	168,739	
Right-of-use asset - net	8	368,805		
Intangible assets - net	9	185,030	185,030	
Deferred tax assets - net	3(c)	301,112	281,779	
Total non-current assets		1,192,798	635,548	
Total assets		62,345,372	42,904,617	
		-		
Current liabilities				
Trade and other payables	11	3,633,281	2,499,915	
Lease liabilities	8	261,251	-	
Provisions	12	1,065,510	970,906	
Total current liabilities		4,960,042	3,470,821	
Non-current liabilities				
Lease liabilities	8	171,267	-	
Provisions	12	34,210	17,808	
Total non-current liabilities		205,477	17,808	
Total liabilities	· · · · ·	5,165,519	3,488,629	
Net assets	<u> </u>	57,179,853	39,415,988	
		_		
Equity				
Equity attributable to owners of the parent:				
Contributed equity	13	151,314,175	148,614,908	
Reserves	14	1,352,416	3,481,916	
Accumulated losses		(95,486,738)	(112,680,836	
Equity attributable to the owners of the parent		57,179,853	39,415,988	
Total equity		57,179,853	39,415,988	
The accompanying notes form part of these financial statements.				

## STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 JUNE 2019

		Cons		
	Note	2019	201	
		\$		
Cash flows from operating activities				
Receipts from customers		32,221,122	23,705,378	
Interest received		440,919	290,566	
GST and VAT refunds		35,276	183,842	
Payments to suppliers and employees <sup>1</sup>		(14,241,210)	(12,539,522	
Government R&D tax incentive		-	53,069	
Net cash provided by operating activities	17(b)	18,456,107	11,693,333	
Cash flows from investing activities				
Payments for property, plant and equipment		(257,616)	(75,123	
Net cash used in investing activities		(257,616)	(75,123	
Cash flows from financing activities				
Repayment of borrowing and leasing liabilities <sup>2</sup>		(73,506)		
Dividends paid		(957,160)		
Net cash used in financing activities		(1,030,666)		
Net increase in cash held		17,167,825	11,618,210	
Cash and cash equivalents at beginning of the year		36,198,451	23,752,312	
Effects of exchange rate changes on foreign currency held		902,482	827,929	
Cash and cash equivalents at end of the year	17(a)	54,268,758	36,198,451	
The accompanying notes form part of these financial statements.	u included in novmente	to cuppliars and ample		

<sup>1, 2</sup> Under AASB 16 Leases, Repayments of borrowings and leasing liabilities previously included in payments to suppliers and employees under operating activities is now under financing activities.

### STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2019

	Share Capital	Performance Rights Reserve	Foreign Currency Translation Reserve	Retained Earnings	Total attributable to Owners of parent	Non- controlling interest	Total Equity
	\$	\$	\$	\$	\$	\$	\$
Balance at 30 June 2017	148,413,095	2,695,484	124,728	(125,847,024)	25,386,283	57,742	25,444,025
Issue of Share Capital under share-based payment	201,813	(201,813)	-	-	-	-	-
Employee share-based payment options	-	370,230	-	57,405	427,635	-	427,635
Purchase of shares held in subsidiary from non-controlling interest	-	-	-	-	-	(173,144)	(173,144)
Transfer of Accumulated Loss of non-controlling interest to owner upon purchase of minority interest	-	-	-	(115,402)	(115,402)	115,402	
Transactions with owners	148,614,908	2,863,901	124,728	(125,905,021)	25,698,516	-	25,698,516
Profit for the year				13,224,185	13,224,185	-	13,224,185
Other comprehensive loss:							
Exchange differences of foreign exchange translation of foreign operations	-	-	493,287	-	493,287	-	493,287
Total other comprehensive loss	-	-	493,287	-	493,287	-	493,287
Balance at 30 June 2018	148,614,908	2,863,901	618,015	(112,680,836)	39,415,988	-	39,415,988
Issue of Share Capital under share-based payment	2,332,062	(2,332,062)	-	-	-	-	-
Employee share-based payment options	-	122,485	-	17,098	139,583	-	139,583
Purchase of shares of non-controlling interest from minority owners via issue of Share Capital	367,205	-	-	-	367,205	-	367,205
Dividends paid	-	-	-	(957,160)	(957,160)		(957,160)
Transactions with owners	151,314,175	654,324	618,015	(113,620,898)	38,965,616	-	38,965,616
Profit for the year				18,134,160	18,134,160	-	18,134,160
Other comprehensive loss:							
Exchange differences of foreign exchange translation of foreign operations	-	-	80,077	-	80,077	-	80,077
Total other comprehensive loss	-	-	80,077	-	80,077	-	80,077
Balance at 30 June 2019	151,314,175	654,324	698,092	(95,486,738)	57,179,853	-	57,179,853

# NOTES TO AND FORMING PART OF THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 JUNE 2019

# **1. BASIS OF PREPARATION**

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards, other authoritative pronouncements of the Australian Accounting Standards Board and the Corporations Act 2001. Compliance with Australian Accounting Standards ensures the consolidated financial statements and notes of the consolidated entity with International Financial Reporting Standards ('IFRS'). CLINUVEL PHARMACEUTICALS LTD is a for-profit entity for the purposes of reporting under Australian Accounting Standards.

The financial report has been prepared on an accruals basis and is based on historical costs and does not take into account changing money values or, except where stated, current valuations of financial assets. Cost is based on the fair values of the consideration given in exchange for assets. The accounting policies have been consistently applied, unless otherwise stated.

Both the functional and presentation currency of the group and its Australian controlled entities is Australian dollars. The functional currency of certain non-Australian controlled entities is not Australian dollars. As a result, the results of these entities are translated to Australian dollars for presentation in the CLINUVEL PHARMACEUTICALS LTD financial report.

In applying Australian Accounting Standards management must make judgments regarding carrying values of assets and liabilities that are not readily apparent from other sources. Assumptions and estimates are based on historical experience and any other factor that are believed reasonable in light of the relevant circumstances. These estimates are reviewed on an ongoing basis and revised in those periods to which the revision directly affects.

All accounting policies are chosen to ensure the resulting financial information satisfies the concepts of relevance and reliability.

The financial statements of the consolidated entity have been prepared on a going concern basis. The consolidated entity's operations are subject to major risks due primarily to the nature of research, development and the commercialisation to be undertaken. The risk factors set out may materially impact the financial performance and position of the consolidated entity.

The going concern basis assumes that, if required, future capital raisings will be available to enable the consolidated entity to acquire new entities with projects of interest and to undertake the research, development and commercialisation of existing projects and that the subsequent commercialisation of products will be successful. The financial statements take no account of the consequences, if any, of the inability of the consolidated entity to obtain adequate funding or of the effects of unsuccessful research, development and commercialisation of the consolidated entity projects. The consolidated entity has successfully raised additional working capital in past years. Should cash flows from its commercialisation activities not provide adequate funding to finance potential acquisitions or sustain its research, development and commercialisation projects in the coming financial year, the Directors would consider the need to bring in additional funds from various funding sources.

# a) Principles Of Consolidation

The consolidated financial statements are prepared by combining the financial statements of all the entities that comprise the consolidated entity, being the Company (the parent entity) and its subsidiaries as defined in Accounting Standard AASB 10 Consolidated Financial Statements. Consistent accounting policies are employed in the preparation and presentation of the consolidated financial statements.

The consolidated financial statements include the information and results of each subsidiary from the date on which the Company obtains control and until such time as the Company ceases to control such entity. In preparing the consolidated financial statements, all intercompany balances and transactions, and unrealised profits arising within the consolidated entity are eliminated in full.

Non-controlling interests, presented as part of equity, represent the portion of a subsidiary's profit or loss and net assets that is not held by the Group. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

All the Group's subsidiairies are wholly-owned and there are no longer non-controlling interests with ownership interests in any of the Group's subsidiaries.

# b) Income Tax

## **Current Tax**

Current tax is calculated by reference to the amount of income tax payable or recoverable in respect of the taxable profit or loss for the period. It is calculated using tax rates and tax laws that have been enacted or substantially enacted by reporting date. Current tax for current and prior periods is recognised as a liability (or asset) to the extent it is unpaid (or refundable).

## **Deferred Tax**

Deferred tax is accounted for using the comprehensive balance sheet liability method in respect of temporary differences arising from differences between the carrying amount of assets and liabilities in the financial statements and corresponding tax base of those items.

In principle, deferred tax liabilities are recognised on all taxable differences. Deferred tax assets are recognised for deductible temporary differences and unused tax losses to the extent that it is probable that sufficient unused tax losses and tax offsets can be utilised by future taxable profits. However, deferred tax assets and liabilities are not recognised if the temporary differences given rise to them arise from the initial recognition of assets and liabilities (other than as a result of a business combination) which affect neither taxable income nor accounting profit. Furthermore, a deferred tax liability is not recognised in relation to taxable temporary differences arising from goodwill.

Deferred tax liabilities are recognised for taxable temporary differences arising on investments in subsidiaries, except where the consolidated entity is able to control the reversal of the temporary differences and it is probable that the temporary differences will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with these investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period(s) when the asset and liability giving rise to them are realised or settled, based on tax rates (and tax laws) that have been enacted or substantially enacted by reporting date. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the consolidated entity expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when they relate to income taxes levied by the same taxation authority and the Company/consolidated entity intends to settle its current tax assets and liabilities on a net basis.

## Tax Consolidation

The Company and its wholly-owned Australian entities are part of a tax-consolidation group under Australian Taxation law. CLINUVEL PHARMACEUTICALS LTD is the head entity of the tax-consolidation group.

## Current And Deferred Tax For The Period

Current and deferred tax is recognised as an expense or income in the Statement of Profit or Loss and Other Comprehensive Income, except when it relates to items credited or debited directly to equity, in which case the deferred tax is also recognised directly in equity, or where it arises from the initial accounting for a business combination, in which case it is taken into account in the determination of goodwill or discount on acquisition.

The deferred tax asset has been recognised as at 30 June 2019 and 30 June 2018 based on the following management judgements:

- The consolidated entity has experienced consecutive years of profitability and revenue growth;
- Current pricing agreements with European payors are not expected to change in the next financial year; and
- Internal targets continue to expect ongoing profitability in the near term.

## c) Cash And Cash Equivalents

Cash and cash equivalents comprise of cash on hand, at call deposits with banks or financial institutions, bank bills and investments in money market instruments where it is easily convertible to a known amount of cash and subject to an insignificant risk of change in value.

## d) Property, Plant And Equipment

Plant and equipment are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition of the item. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

Depreciation is calculated on diminishing value so as to write off the net cost of each asset over its expected useful life to its estimated residual value. The estimated useful lives, residual values and depreciation method are reviewed at the end of each annual reporting period and adjusted if appropriate. An asset's carrying amount is written off immediately to its recoverable amount if the assets carrying amount is greater than its estimated recoverable amount.

The following diminishing value percentages are used in the calculation of depreciation:

- Computers and software: 40%
- Leasehold improvement: 40%
- All other assets: 7.5% to 33.3%

Gains and losses on disposal of assets are determined by comparing proceeds upon disposal with the asset's carrying amount. These are included in the Profit or Loss.

## e) Investments And Other Financial Assets

The Group has applied AASB 9 for the first time for the full year ended 30 June 2019.

#### **Recognition and derecognition**

Financial assets and financial liabilities are recognised when the Group becomes a party to the contractual provisions of the financial instrument and are measured initially at fair value adjusted by transactions costs, except for those carried at fair value through profit or loss, which are measured initially at fair value. Subsequent measurement of financial assets and financial liabilities are described below.

Financial assets are derecognised when the contractual rights to the cash flows from the financial asset expire, or when the financial asset and substantially all the risks and rewards are transferred. A financial liability is derecognised when it is extinguished, discharged, cancelled or expires.

#### Classification and initial measurement of financial assets

Except for those trade receivables that do not contain a significant financing component and are measured at the transaction price in accordance with AASB 15, all financial assets are initially measured at fair value adjusted for transaction costs (where applicable).

#### Subsequent measurement of financial assets

For the purpose of subsequent measurement, financial assets, other than those designated and effective as hedging instruments, are classified into the following categories upon initial recognition:

- financial assets at amortised cost;
- financial assets at fair value through profit or loss (FVPL);
- debt instruments at fair value through other comprehensive income (FVOCI); and
- equity instruments at FVOCI.

Classifications are determined by both:

- The entity's business model for managing the financial asset; and
- The contractual cash flow characteristics of the financial assets.

All income and expenses relating to financial assets that are recognised in profit or loss are presented within finance costs, finance income or other financial items, except for impairment of trade receivables which is presented within other expenses.

## Financial assets at amortised cost

Financial assets are measured at amortised cost if the assets meet the following conditions (and are not designated as FVPL):

- they are held within a business model whose objective is to hold the financial assets and collect its contractual cash flows; and
- the contractual terms of the financial assets give rise to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial recognition, these are measured at amortised cost using the effective interest method. Discounting is omitted where the effect of discounting is immaterial. The Group's cash and cash equivalents, trade and most other receivables fall into this category of financial instruments

### Impairment of financial assets

#### Trade and other receivables

The Group makes use of a simplified approach in accounting for trade and other receivables and records the loss allowance at the amount equal to the expected lifetime credit losses. In using this practical expedient, the Group uses its historical experience, external indicators and forward-looking information to calculate the expected credit losses using a provision matrix.

The Group assess impairment of trade receivables on a collective basis as they possess credit risk characteristics based on the days past due.

#### Classification and measurement of financial liabilities

As the accounting for financial liabilities remains largely unchanged from AASB 139, the Group's financial liabilities were not impacted by the adoption of AASB 9. However, for completeness, the accounting policy is disclosed below.

The Group's financial liabilities include trade and other payables.

Financial liabilities are initially measured at fair value, and, where applicable, adjusted for transaction costs unless the Group designated a financial liability at fair value through profit or loss.

Subsequently, financial liabilities are measured at amortised cost using the effective interest method except for derivatives and financial liabilities designated at FVPL, which are carried subsequently at fair value with gains or losses recognised in profit or loss (other than derivative financial instruments that are designated and effective as hedging instruments).

All interest-related charges and, if applicable, changes in an instrument's fair value that are reported in profit or loss are included within finance costs or finance income.

The new Standard has been applied as at 1 July 2018 using the modified retrospective approach. The Group has assessed of the impact of AASB 9's changes and there is no impact on the financial instruments transactions and balances recognised in the financial statements.

For the year ended 30 June 2018, financial assets and liabilities were prepared under AASB 139:

#### Financial assets at fair value through profit or loss (FVTPL)

The consolidated entity does not hold financial assets at FVTPL at balance sheet date. FVTPL include financial assets that are either classified as held for trading or that meet certain conditions and are designated at FVTPL upon initial recognition. All derivative financial instruments fall into this category, except for those designated and effective as hedging instruments, for which the hedge accounting requirements apply. Assets in this category are measured at fair value with gains or losses recognised in profit or loss. The fair values of financial assets in this category are determined by reference to active market transactions or using a valuation technique where no active market exists.

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. After initial recognition, these are measured at amortised cost using the effective interest method, less provision for impairment. Discounting is omitted where the effect of discounting is immaterial. The Group's trade and most other receivables fall into this category of financial instruments. Individually significant receivables are considered for impairment when they are past due or when other objective evidence is received that a specific counterparty will default. Receivables that are not considered to be individually impaired are reviewed for impairment in groups, which are determined by reference to the industry and region of a counterparty and other shared credit risk characteristics. The impairment loss estimate is then based on recent historical counterparty default rates for each identified group.

## f) Inventory

Raw materials, work in progress and finished goods are stated at the lower of cost or net realisable value. Cost comprises, direct material and labour. Costs are assigned to individual items of inventory on the basis of weighted average costs. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

## g) Research And Development Expenditure

Expenditure on research activities is recognised as an expense in the period in which it is incurred. Where no internally-generated intangible asset can be recognised, development expenditure is recognised as an expense in the period as incurred. An intangible asset arising from development (or from the development phase of an internal project) is recognised if, and only if, all of the following is demonstrated:

- the technical feasibility of completing the intangible asset so that it will be available for use or sale;
- the intention to complete the intangible asset and use or sell it;
- the ability to use or sell the intangible asset;
- how the intangible asset will generate probable future economic benefits;
- the availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset; and
- the ability to measure reliably the expenditure attributable to the intangible asset during its development.

The consolidated entity uses its critical judgment in continually assessing whether development expenditures meet the recognition criteria of an intangible asset.

Whilst at the end of the financial year the consolidated entity had received European regulatory approval and launched a European product the above criteria have not been fully satisfied to support the recognition and generation of an internally generated intangible asset.

## h) Intangible Assets - Trademarks and Patents

Trademarks and patents have a finite useful life and are recorded at cost less accumulated amortisation and impairment losses. Amortisation is charged on a straight line basis over the shorter of the relevant agreement or useful life. The trademarks and patents had been fully amortised.

## i) Payables

Trade payables and other accounts payable are recognised when the consolidated entity becomes obliged to make future payments resulting from the purchase of goods and services, incurred prior to the end of the financial year.

## j) Employee Benefits

Provision is made for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave when it is probable that settlement will be required and they are capable of being measured reliably.

Provisions made in respect of employee benefits expected to be settled within 12 months, are measured at their nominal values using the remuneration rate expected to apply at the time of settlement.

Provisions made in respect of employee benefits which are not expected to be settled within 12 months are measured as the present value of the estimated future cash outflows to be made by the consolidated entity in respect of services provided by employees up to reporting date. The discount rate used to estimate future cash flows is per the Australian high quality corporate bond rates as commissioned by the Group of 100 and published by Milliman Australia at reporting date.

### k) Directors' Remuneration - Share-based Payments

Under AASB 2 Share-based Payments, the consolidated entity must determine the fair value of options and conditional performance rights issued to employees as remuneration and recognise an expense in the Statement of Profit or Loss and Other Comprehensive Income. This standard is not limited to options and to conditional performance rights. It also extends to other forms of equity based remuneration. The fair value of options is measured by the use of the binominal options pricing model. The fair value of conditional performance rights is measured by either a binomial or a trinomial model. It is determined at grant date and expensed on a straight- line basis over the vesting period. The fair value of options and conditional performance rights is shown as an expense in profit or loss.

## I) Revenue And Other Income

Revenue arises from the sale of SCENESSE® implants.

The Group's revenue from contracts with customers arise from the commercial sales of goods and sales reimbursements. Commercial sales of goods are the commercial sales of SCENESSE® implants in Europe. Sales reimbursements are the distribution of SCENESSE® under special access reimbursement schemes.

To determine whether to recognise revenue, the Group follows a 5-step process:

- 1. Identifying the contract with a customer
- 2. Identifying the performance obligations
- 3. Determining the transaction price
- 4. Allocating the transaction price to the performance obligations
- 5. Recognising revenue when/as performance obligation(s) are satisfied.

Based on the above revenue recognition process and the nature of all revenue streams from contracts with customers, the Group recognises revenue based on at a point in time rather than over time.

The below table summarises the application of AASB 15 to the Group's revenue streams:

Description and Performance Obligations	Revenue recognition policy under AASB 15
<b>Commercial sales of goods</b> (Commercial sale of SCENESSE® implants in Europe).	Point in time
Performance obligation: Delivery of goods to customer.	
<b>Sales reimbursements</b> (Distribution of SCENESSE® implants under special access reimbursement schemes).	Point in time
<i>Performance obligation</i> : Delivery of goods to customer.	

The new Standard has been applied as at 1 July 2018 using the modified retrospective approach. The Group has assessed of the impact of AASB 15's changes and there is no impact on the Revenue from Contracts with Customers transactions and balances recognised in the financial statements.

#### Seasonal nature of revenue from contracts with suppliers

Due to patients seeking treatment in the spring, summer and autumn months, there remains a seasonal demand for SCENESSE®. As such, fluctuations caused by seasonal demand impact the Group's operations

Note "Revenue" provides additional disclosures disaggregating revenue by geographical market and the timing of revenue recognition.

In the year ended 30 June 2018, under the old AASB 118, revenue from reimbursement of implant sales from insurance companies is recognised when the consolidated entity has transferred to the buyer the significant risks and rewards of ownership of the goods.

### Interest

Interest income is recognised on a proportional basis that takes into account the effective yield on the financial asset.

## Government R&D tax incentive

Other income from the government R&D tax incentive program is recognised when it has been established that the conditions of the tax incentive have been met and that the expected amount of tax incentive can be reliably measured. The Group's R&D tax incentive program is currently derived from expenditure only.

## m) Share Capital

Ordinary share capital is recognised at the fair value of the consideration received by the Company.

Any transaction costs arising on the issue of ordinary shares are recognised directly in equity as a reduction of the shares proceeds received.

## n) Earnings Per Share

## Basic Earnings Per Share

Basic earnings per share is determined by dividing net profit after income tax attributable to members of the Company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

### **Diluted Earnings Per Share**

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares

## o) Goods And Services Tax/Value Added Tax (GST)

Revenues, expenses and assets are recognised net of the amount of 'goods and services tax' or 'valued added tax 'as it is known in certain jurisdictions (GST), except:

- where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the costs of acquisition of an asset or as part of an item of expense; or
- for receivables and payables which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables. Cash flows are included in the Statement of Cash Flow on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

### p) Impairment Of Assets

At each reporting date, the consolidated entity reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash flows that are independent from other assets, the consolidated entity estimates the recoverable amount of the cashgenerating unit to which the asset belongs.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually and whenever there is an indication that the asset may be impaired. Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risk specified to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in the Profit or Loss immediately.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, but only to the extent that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in the Profit or Loss immediately.

## q) Leases

The Group has early adopted AASB 16 – Leases as of 1 July 2018 using the modified retrospective approach and therefore comparative information has not been restated. This means comparative information is still reported under AASB 117.

For any new contracts entered into on or after 1 July 2018, the Group considers whether a contract is, or contains a lease. A lease is defined as 'a contract, or part of a contract, that conveys the right to use an asset (the underlying asset) for a period of time in exchange for consideration'. To apply this definition the Group assesses whether the contract meets three key evaluations which are whether:

- the contract contains an identified asset, which is either explicitly identified in the contract or implicitly specified by being identified at the the time the asset is made available to the Group;
- the Group has the right to obtain substantially all of the economic benefits from use of the identified asset throughout the period of use, considering its rights within the defined scope of the contract; or
- the Group has the right to direct the use of the identified asset throughout the period of use. The Group assess whether it has the right to direct 'how and for what purpose' the asset is used throughout the period of use.

At lease commencement date, the Group recognises a right-ofuse asset and a lease liability on the balance sheet. The right-ofuse asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received).

The Group depreciates the right-of-use assets on a diminishing value basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term which is currently between 2 - 3 years. Instead of performing an impairment review on the right-of-use assets at the date of initial application, the Group has relied on its historic assessment as to whether leases were onerous immediately before the date of initial application of IFRS 16. The Group also assesses the right-of-use asset for impairment when such indicators exist.

At the commencement date, the Group measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the interest rate implicit in the lease if that rate is readily available or the Group's incremental borrowing rate of 1.01%.

Lease payments included in the measurement of the lease liability are made up of fixed payments (including in substance fixed), variable payments based on an index or rate, amounts expected to be payable under a residual value guarantee and payments arising from options reasonably certain to be exercised.

Subsequent to initial measurement, the liability will be reduced for payments made and increased for interest. It is remeasured to reflect any reassessment or modification, or if there are changes in in-substance fixed payments.

The Group has elected to account for short-term leases and leases of low-value assets using the practical expedients. Instead of recognising a right-of-use asset and lease liability, the payments in relation to these are recognised as an expense in profit or loss on a straight-line basis over the lease term.

#### Accounting policy applicable before 1 July 2018

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessors, are charged as expenses in the periods in which they are incurred.

## r) Comparatives

Where necessary, comparatives have been reclassified and repositioned for consistency with current year disclosure.

## s) Provisions

Provisions are recognised when a present obligation to the future sacrifice of economic benefits becomes probable, and the amount of the provision can be measured reliably.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at reporting date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, the receivable is recognised as an asset if it is virtually certain that recovery will be received, and the amount of the receivable can be measured reliably.

## t) Foreign Currency Transactions And Balances

All foreign currency transactions during the financial year are brought to account using the exchange rate in effect at the date of the transaction. Foreign currency monetary items at reporting date are translated at the exchange rate existing at reporting date. Non-monetary assets and liabilities carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined. Exchange differences are recognised in profit or loss in the period in which they arise as defined in AASB 121: The Effects of Changes in Foreign Exchange Rates.

Foreign subsidiaries that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- At the spot rate at reporting date for assets and liabilities; and
- At average monthly exchange rates for income and expenses.

Resulting differences are recognised within equity in a foreign currency translation reserve.

## u) Other Current Assets

Other current assets comprise prepayments of drug peptide still in development stage and yet to be used in the Group's R&D program and prepayments for certain insurances yet to expire, along with other general prepayments. The expenditures represent an unused expense and therefore a decrease in future economic benefit has yet to be incurred.

#### v) Share-based Payment Transactions

Benefits are provided to employees of the Group in the form of share-based payment transactions, whereby employees render

services in exchange for shares or rights over shares ('equity-settled transactions').

The cost of these equity-settled transactions with employees is measured by reference to the fair value at the date at which they are granted. The fair value is determined using either a binomial or a trinomial options pricing model. In valuing equity-settled transactions, no account is taken of any performance conditions, other than conditions linked to the price of the shares of CLINUVEL PHARMACEUTICALS LTD ('market conditions').

The cost of equity-settled transactions is recognised, together with a corresponding increase in equity, over the period in which the performance conditions are fulfilled, ending on the date on which the relevant employees become fully entitled to the award ('vesting date').

The cumulative expense recognised for equity-settled transactions at each reporting date until vesting date reflects (i) the extent to which the vesting period has expired and (ii) the number of awards that, in the opinion of the Directors of the Group, will ultimately vest. This opinion is formed based on the best available information at reporting date. No adjustment is made for the likelihood of market performance conditions being met as the effect of these conditions is included in the determination of fair value at grant date.

Where the terms of an equity-settled award are modified, as a minimum an expense is recognised as if the terms had not been modified. In addition, an expense is recognised for any increase in the value of the transaction as a result of the modification, as measured at the date of modification. Where an equity-settled award is cancelled, it is treated as if it had vested on the date of cancellation, and any expense not yet recognised for the award is recognised immediately. However, if a new award is substituted for the cancelled award, and designated as a replacement award on the date that it is granted, the cancelled and new award are treated as if they were a modification of the original award, as described in the previous paragraph.

The dilutive effect, if any, of outstanding options is reflected as additional share dilution in the computation of earnings per share.

## w) Critical Accounting Estimates And Judgment

The Directors evaluate estimates and judgments incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the Group. Key estimates – share-based payments transactions

The Group measures the cost of equity-settled transactions with employees by reference to the fair value of the equity instruments at the date at which they are granted. The fair value is determined using either a binomial or a trinomial model, using the assumptions detailed in Note 23.

#### Key judgements - tax losses

Given the Company's and each individual entities' history of losses, the Group first recognised a deferred tax asset with regard to unused tax losses and other temporary differences in the prior financial year. The Directors have determined the Group will generate sufficient taxable income against which the unused tax losses and other temporary differences can be utilised. The value of tax losses both recognised and not recognised is included in Note 3.

## x) New Accounting Standards And Interpretations

In the year ended 30 June 2019, the Group has adopted all of the new and revised Standards and Interpretations issued by the Australian Accounting Standards Board that are relevant to its operations and effective for the current annual reporting period.

The Group adopted:

AASB 15 Revenue with Contracts:

- replaced AASB 118 Revenue, AASB 111 Construction Contracts and some revenue-related Interpretations;
- establishes a new control-based revenue recognition model;
- changes the basis for deciding whether revenue is to be recognised over time or at a point in time;
- provides new and more detailed guidance on specific topics (e.g., multiple element arrangements, variable pricing, rights of return, warranties and licensing); and
- expands and improves disclosures about revenue.

### AASB 9 Financial Instruments

AASB 9 introduces new requirements for the classification and measurement of financial assets and liabilities and includes a forward-looking 'expected loss' impairment model and a substantially-changed approach to hedge accounting.

These requirements improve and simplify the approach for classification and measurement of financial assets compared with the requirements of AASB 139. The main changes are:

- Financial assets that are debt instruments will be classified based on: (i) the objective of the entity's business model for managing the financial assets; and (ii) the characteristics of the contractual cash flows.
- Allows an irrevocable election on initial recognition to present gains and losses on investments in equity instruments that are not held for trading in other comprehensive income (instead of in profit or loss). Dividends in respect of these investments that are a return on investment can be recognised in profit or loss and there is no impairment or recycling on disposal of the instrument.
- Introduces a 'fair value through other comprehensive income' measurement category for particular simple debt instruments.
- Financial assets can be designated and measured at fair value through profit or loss at initial recognition if doing so eliminates or significantly reduces a measurement or recognition inconsistency that would arise from measuring assets or liabilities, or recognising the gains and losses on them, on different bases.

Where the fair value option is used for financial liabilities the change in fair value is to be accounted for as follows:

- the change attributable to changes in credit risk are presented in Other Comprehensive Income ('OCI'); and
- the remaining change is presented in profit or loss.

If this approach creates or enlarges an accounting mismatch in the profit or loss, the effect of the changes in credit risk are also presented in profit or loss. Otherwise, the following requirements have generally been carried forward unchanged from AASB 139 into AASB 9:

- classification and measurement of financial liabilities; and
- derecognition requirements for financial assets and liabilities.

AASB 9 requirements regarding hedge accounting represent a substantial overhaul of hedge accounting that enable entities to better reflect their risk management activities in the financial statements.

Furthermore, AASB 9 introduces a new impairment model based on expected credit losses. This model makes use of more forwardlooking information and applies to all financial instruments that are subject to impairment accounting.

The adoption of the new and revised standards had minimum or no impact to the Group's financial statements.

# y) Early Adoption of New Accounting Standards

### AASB 16 - Leases

The Group has adopted AASB 16 Leases as of 1 July 2018, but has not restated comparatives for the 2018 reporting period as permitted under the specific transition provisions in the standard.

## AASB 16:

- replaces AASB 117 Leases and some lease-related Interpretations;
- requires all leases to be accounted for 'on-balance sheet' by lessees, other than short-term and low value asset leases;
- provides new guidance on the application of the definition of lease and on sale and lease back accounting;
- largely retains the existing lessor accounting requirements in AASB 117; and
- requires new and different disclosures about leases.

The adoption of this new Standard has resulted in the Group recognising a right-of-use asset of \$491,477 and related lease liability of \$432,518 in connection with all former operating leases except for those identified as low-value or having a remaining lease term of less than 12 months from the date of initial application.

The new Standard has been applied using the modified retrospective approach. For contracts in place prior to the date of initial application, the Group has elected to apply the definition of a lease from AASB 117 and has not applied AASB 16 to arrangements that were previously not identified as a lease under AASB 117. The Group evaluated the impact the adoption of this standard will have on its prior year consolidated financial statements. Where the Group is a lessee, AASB 16 will result in on-balance sheet recognition of its leases that are considered operating leases under AASB 117. The Group of the adoption of AASB 16 for the prior year. The prior period has not been restated.

On transition, for leases previously accounted for as operating leases with a remaining lease term of less than 12 months and for leases of low-value assets, the Group has applied the optional exemptions to not recognise right-of-use assets but to account for the lease expense on a straight-line basis over the remaining lease term.

# z) New Australian Accounting Standards Issued But Not Yet Effective

#### AASB Interpretation 23 Uncertainty Over Income Tax Treatments

AASB Interpretation 23 clarifies how the recognition and measurement requirements of IAS 12 Income Taxes are applied where there is uncertainty over income tax treatments.

The entity is yet to undertake a detailed assessment of the impact of AASB Interpretation 23. However, based on the entity's preliminary assessment, the Interpretation is not expected to have a material impact on the transactions and balances recognised in the financial statements when it is first adopted for the year ended 30 June 2020.

## aa) Segment Reporting

A segment is a component of the consolidated entity that earns revenues or incurs expenses whose results are regularly reviewed by the chief operating decision makers and for which discrete financial information is prepared. The consolidated entity has no operating segments within the definition of AASB 8 Operating Segments.

It has established entities in more than one geographical area. Revenues from reimbursement revenue and commercial sales are 100% earned from entities within Europe and Switzerland, which is consistent with the comparative period. The non-current assets that are not held within Australia are immaterial to the Group.

In the current financial year, 100% of the revenue from sales reimbursements under special access schemes was generated from three end users (2018: three end users). 100% of the revenue from commercial sales is from eighteen end users (2018: nineteen end users).

# 2. PROFIT/(LOSS) FROM CONTINUING OPERATIONS

		Consolidated Entit
	2019	201
	\$	
(a) Revenues		
Commercial sales of goods	26,488,768	21,359,260
Sales reimbursements	4,559,008	4,126,413
Total revenues <sup>1</sup>	31,047,776	25,485,673
(b) Interest Income		
Interest income <sup>2</sup>	564,657	264,452
Total interest income	564,657	264,452
(c) Other income		
Gain/(loss) on restating foreign currency creditors and currencies held	886,037	423,562
Government R&D tax incentive	-	147
Realised net currency loss on transactions	-	62,129
Total other income	886,037	485,838
(d) Expenses		
Clinical, Regulatory & Commercial overheads	2,947,764	2,575,752
Drug formulation R&D, manufacture & distribution	2,387,770	1,733,082
Business marketing & listing	1,501,946	1,051,125
Regulatory (Pre & Post Marketing) & Non-clinical	1,444,358	1,622,829
Licenses, patents and trademarks	305,419	522,135
Clinical development	91,453	53,642
General operations (incl Board)	5,678,257	5,712,729
Finance cost	21,114	22,263
Realised net currency gain on transactions	5,562	
Foreign currency translation losses	-	
Total expenses	14,383,643	13,293,557
(e) Profit/(loss) before income tax includes the following specific		
expenses		
Employee benefits expense	6,045,503	5,947,097
Operating lease expense – minimum lease payments	329,955	310,667
Share-based payments	139,936	427,635
Amortisation of right-of-use asset	122,672	
Depreciation on property, plant & equipment	82,893	43,898
Depreciation - make-good	8,599	645
Loss on sale of property, plant and equipment <sup>1, 2</sup> Under AASB 15 Revenue from Contracts with Customers, Interest income previously cla	290	

# 3. INCOME TAX EXPENSE

	Consolidated Entity	
	2019	201
	\$	:
(a) Income tax benefit		
Current	4,981,578	3,882,722
Deferred	(5,000,911)	(4,164,501
Income tax benefit	(19,333)	(281,779
Deferred tax included in income tax benefit comprises:		
Increase in deferred tax assets	(498,852)	(3,124,408
Increase in deferred tax liabilities	479,519	2,842,629
	(19,333)	(281,779
(b) Numerical	<u>-</u>	
Profit before income tax benefit	18,114,828	12,942,406
Tax at the statutory tax rates of 27.5% in 2019 and 30% in 2018	4,981,578	3,882,722
Tax effect amounts which are not deductible/(taxable) in calculating taxable income:		
Under provision of carried forward tax losses in previous years	1,470,102	228,836
Share-based payments	38,482	128,291
Non deductible entertainment	2,200	774
Fines and Penalties	-	96
Refundable tax offset	-	(44)
	6,492,362	4,240,675
Recognition of temporary differences	57,712	1,747,139
Adjustment for overseas subsidiary losses not brought into account	(800,599)	459,300
Previously unrecognised tax losses now recognised	(5,768,808)	(6,728,893)
Income tax benefit	(19,333)	(281,779
Tax losses not recognised		
Unused tax losses for which no deferred tax asset has been recognised	85,304,455	106,945,662
Potential tax benefit at 27.5% in 2019 and 30% in 2018	23,458,725	32,083,699

INCOME TAX EXPENSE - CONTINUED		
(c) Deferred tax assets		
Deferred tax asset comprises temporary differences attributable to:		
Carry forward tax losses	3,038,750	2,572,499
Intangibles	391,263	441,212
Provisions	121,842	152,491
Lease liability	51,469	- , -
Accrued Expenses	19,936	3,116
Other	-	(44,910)
	3,623,260	3,124,408
Movements		
Opening balance	3,124,408	
Carry forward tax losses	5,768,808	2,572,500
Lease liability	51,469	
Accrued Expenses	16,820	96
Intangibles	(5,039)	81,476
Provisions	(30,648)	(116,880)
Deferred tax assets utilised	(5,302,558)	(4,156,394)
Recognition of opening deferred tax assets	-	4,788,520
Other	-	(44,910)
	3,623,260	3,124,408
(c) Deferred tax liabilities		
Deferred tax liability comprises temporary differences attributable to:		
Intangibles	2,428	32,412
Right-of-use asset-net	(52,125)	
Accrued income	(52,705)	(20,375)
Unrealised gains/loss on loans to subsidiaries	(3,219,746)	(2,854,666)
	(3,322,148)	(2,842,629)
Movements		
Opening balance	(2,842,629)	
Intangibles	(29,983)	(33,642)
Adjustment to opening balance of unrealised gains/loss on loans to subsidiaries	(30,454)	
Accrued income	(32,330)	7,839
Right-of-use asset-net	(52,125)	
Unrealised gains/loss on loans to subsidiaries	(334,627)	(437,561)
Recognition of opening deferred tax liability	-	(2,379,265)
	(3,322,148)	(2,842,629)
Net Deferred Tax Assets	301,112	281,779
The tax rates used in this report are the corporate tax rates of 27.5% in 2019 and 30% in 2018.		201,715

# 4. TRADE AND OTHER RECEIVABLES

Consolidated		nsolidated Entity
	2019	
	\$	\$
Current		
Trade debtors	3,758,697	4,937,083
Accrued Interest	191,654	67,916
Sundry debtors	205,865	85,272
Total	4,156,216	5,090,271
The carrying amount of receivables is a reasonable approximation of fair value.		

# **5. INVENTORY**

	Consolidated Entity	
	2019	
	\$	\$
Current		
Raw materials – at cost	311,839	454,257
Provision for obsolescence – raw materials	(75,106)	(147,888)
Work in progress – at cost	1,186,686	-
Finished goods – at cost	712,665	334,916
Total	2,136,084	641,285

# 6. OTHER ASSETS

		Consolidated Entity
	2019	2018
	\$	\$
Current		
Prepaid peptide	170,458	145,190
Other prepayments	421,058	193,872
Total	591,516	339,062

# 7. PROPERTY, PLANT AND EQUIPMENT

	Cons	olidated Entity
	2019	2018
	\$	\$
Plant and equipment		
At cost	297,589	187,032
Less: accumulated depreciation	(118,585)	(81,323)
Sub-total	179,004	105,709
Furniture and fittings		
At cost	131,348	125,189
Less: accumulated depreciation	(71,645)	(62,159)
Sub-total	59,703	63,030
Leasehold improvements		
At cost	128,282	-
Less: accumulated amortisation	(29,138)	-
Sub-total	99,144	-
Total property, plant and equipment	337,851	168,739

			Con	solidated Entity
	Plant And Equipment	Furniture And Fittings	Leasehold Improvements	Total
	\$	\$	\$	\$
Carrying amount at 30 June 2017	56,920	80,421	-	137,341
Additions	76,606	1,066	-	77,672
Disposals	(2,750)	-	-	(2,750)
Depreciation written back on disposal	626	-	-	626
Depreciations expense	(25,693)	(18,457)	-	(44,150)
Carrying amount at 30 June 2018	105,709	63,030	-	168,739
Additions	118,439	-	128,282	246,721
Disposals	(7,883)	-	-	(7,883)
Depreciation written back on disposal	1,260	-	-	1,260
Depreciations expense	(38,521)	(9,483)	(29,138)	(77,142)
Make-good	-	15,095	-	15,095
Exchange differences	-	(8,939)	-	(8,939)
Carrying amount at 30 June 2019	179,004	59,703	99,144	337,851

# 8. RIGHT-OF-USE ASSET AND LEASE LIABILITIES

		<b>Consolidated Entity</b>
	2019	2018
	\$	\$
Right-of-use asset		
At cost	491,477	-
Less: accumulated depreciation	(122,672)	-
Total right-of-use asset	368,805	-

		Consolidated Entity	
	2019	2018	
	\$	\$	
Lease liabilities			
Lease liabilities – Current	261,251	-	
Lease liabilities – Non-current	171,267	-	

The following is a reconciliation of the financial statement line items from AASB 117 to AASB 16 at 1 July 2018:

			Consolidated Entity
	Carrying Amount at 30 June 2018	Remeasurement	AASB 16 Carrying Amount At 1 July 2018
	\$	\$	\$
Right-of-use asset	-	491,477	491,477
Lease liabilities	-	(491,477)	(491,477)
Total	-	-	-

The adoption of AASB 16 has resulted in the Group recognising a right-of-use asset and related lease liability.

# 9. GOODWILL

		Consolidated Entity
	2019	2018
	\$	\$
Goodwill		
At cost	185,030	185,030
Less: impairment	-	-
Sub-total	185,030	185,030

# **10. INTERESTS IN SUBSIDIARIES**

Name Of Entity	Country Of Incorporation	Ownership	Interest
		2019	2018
Parent entity	· · ·		
CLINUVEL PHARMACEUTICALS LTD	Australia	-	-
Controlled entities			
A.C.N. 108 768 896 PTY LTD	Australia	100%	100%
CLINUVEL (UK) LTD	United Kingdom	100%	100%
CLINUVEL, INC.	United States of America	100%	100%
CLINUVEL AG	Switzerland	100%	100%
CLINUVEL SINGAPORE PTE LTD	Singapore	100%	100%
VALLAURIX PTE LTD	Singapore	100%	100%
CLINUVEL EUROPE LIMITED <sup>1</sup>	Ireland	100%	-
<sup>1</sup> On 23 November 2018, Clinuvel Europe was incorporated.			

## 11. TRADE AND OTHER PAYABLES

		Consolidated Entity
	2019	2018
	\$	\$
Current		
Unsecured trade creditors	1,500,214	428,562
Sundry creditors and accrued expenses	2,133,067	2,071,353
Total	3,633,281	2,499,915
(a) Aggregate amounts payable to:		
Directors and Director-related entities	420,968	464,770
(b) Australian dollar equivalents of amounts payable in foreign currencies not creditors:	effectively hedged and include	d in Trade and Sundry
US dollars	-	-
Euro	-	-
British Pounds	-	-
Swiss Francs	-	-
Swedish Krone	-	•
Singapore dollars	170,617	490,277
Other	-	-
Total	170,617	490,277
For an analysis of the sensitivity of trade and other payables to foreign curren	cy risk refer to Note 21.	
(c) Terms and conditions:		
Trade and sundry creditors are non-interest bearing and normally settled on 3	0 day terms.	

# **12. PROVISIONS**

		Consolidated Entity
	2019	2018
	\$	\$
Current		
Employee benefits	1,065,510	970,906
Total	1,065,510	970,906
Non-current		
Employee benefits	2,030	3,197
Other provision	32,180	14,611
Total	34,210	17,808

# **Movements in Carrying Amounts - Provisions**

The carrying amounts and movements in other provisions account are as follows:

	C	onsolidated Entity
	2019	2018
	\$	\$
Carrying amount at 30 June	14,611	14,168
Provisions made during the year	-	-
Unwind of discount	17,569	443
Carrying amount at 30 June	32,180	14,611

# **13. CONTRIBUTED EQUITY**

# (a) Issued and Paid Up Capital

	Co	Consolidated Entity	
	2019	2018	
	\$	\$	
48,960,633 fully paid ordinary shares (2018: 47,824,427)	151,314,175	148,614,908	

Ordinary shares have the right to receive dividends as declared and, in the event of winding up the Company, to participate in the proceeds from the sale of all surplus assets in proportion to the number of and amounts paid up on shares held. Ordinary shares entitle their holder to one vote, either in person or by proxy, at a meeting of the Company. The Company does not have a limited amount of authorised capital and issued shares do not have a par value.

## (b) Movements in Ordinary Share Capital

			Cons	olidated Entity
		2019		2018
	No.	\$	No.	\$
At the beginning of the financial year	47,824,427	148,614,908	47,735,227	148,413,095
Issued during the year	33,559	367,205	-	-
Conditional rights issues and transferred from conditional rights reserve	1,102,647	2,332,062	89,200	201,813
Less: transaction costs	-	-	-	-
Balance at the end of the financial year	48,960,633	151,314,175	47,824,427	148,614,908

# (c) Conditional Performance Rights

		Consolidated Entity
During the year the following conditional performance rights were exercised, resulting in the	he issue of fully paid orc	linary shares:
Expiry date	Exercise Price	Number of Securities
Upon achievement of various performance milestones	Nil\$	1,102,647
As at 30 June 2019 the following conditional performance rights existed which if exercised, would result in the issue of fully paid ordinary shares:		
Expiry date	Exercise Price	Number of Conditional Rights
Upon achievement of various performance milestones	Nil\$	642,413

## 14. RESERVES

		Consolidated Entity
	2019	2018
	\$	\$
Conditional Performance Rights reserve:		
Balance at the beginning of period	2,863,901	2,695,484
Share-based payment	139,583	427,635
Transfer to share capital	(2,332,062)	(201,813)
Lapsed, forfeited rights	(17,098)	(57,405)
Balance at the end of period	654,324	2,863,901

The Conditional Performance Rights reserve arises on the grant of conditional performance rights to eligible employees under the Conditional Performance Rights Plan. Amounts are transferred out of the reserve and into issued capital when the rights are exercised and to retained earnings when rights lapse.

Foreign currency translation reserve:		
Balance at the beginning of period	618,015	124,728
Translating foreign subsidiary to current rate at reporting date	80,077	493,287
Balance at the end of period	698,092	618,015
Total reserves	1,352,416	3,481,916

# **15. LEASE COMMITMENTS**

	Consolidated Entity
	2019
	\$
Operating lease commitments	
Non-cancellable operating leases contracted for but not capitalised under AASB 16	
(payable within one year)	128,128
Total	128,128

Operating leases comprises commitments for office premises and miscellaneous office equipment.

The Group has elected not to recognise a lease liability for short term leases (leases with an expected term of 12 months or less) or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis. The total short-term leases expense relating to payments not included in the measurement of the lease liability amounted to \$340,130 for the year ended 30 June 2019.

The following is a reconciliation of total operating lease commiments at 30 June 2018 (as disclosed in the financial statements to 30 June 2018) to the lease liabilities recognised at 1 July 2018:

	Consolidated Entity
	Total
	\$
Total operating lease commitments disclosed at 30 June 2018	526,190
Recognition exemption:	
Leases with remaining lease term of less than 12 months	(227,721)
New operating lease	202,272
Operating lease liabilities before discounting	500,740
Discounted using incremental borrowing rate	(9,263)
Total lease liabilities recognised under IFRS 16 at 1 July 2018	491,477

# 16. EARNINGS PER SHARE (EPS)

	(	Consolidated Entity
	2019	2018
	\$	\$
(a) Basic earnings per share (cents per share)	37.6	27.7
(a) Diluted earnings per share (cents per share)	36.6	26.7
(b) The Weighted Average Number of Ordinary Shares (WANOS) used in the calculation of basic earnings per share	48,190,080	47,742,803
(b) Weighted average number of performance rights on issue in respect of share based payments during the year	1,410,705	1,847,841
(b) The Weighted Average Number of Ordinary Shares (WANOS) used in the calculation of diluted earnings per share	49,600,786	49,590,644
(c) The numerator used in the calculation of basic earnings per share (\$)	18,134,161	13,224,185
There have been no other transactions involving ordinary shares or potential ordinary	shares that would significantly	/ change the number

There have been no other transactions involving ordinary shares or potential ordinary shares that would significantly change the number of ordinary shares outstanding between the reporting date and the date of the completion of this financial report.

# **17. CASH FLOW INFORMATION**

		Consolidated Entity
	2019	2018
	\$	
(a) Reconciliation of cash		
Cash at the end of the financial year as shown in the Statement of Cash F as follows:	lows is reconciled to the related items in	the balance sheet
Cash at bank	24,438,095	16,628,038
Cash on hand	622	1,411
Deposits on call	1,160,062	5,511,118
Term deposits	28,525,000	13,975,000
Security bonds	144,979	82,884
Total cash	54,268,758	36,198,451
(b) Reconciliation of cash flows from operating activities with operating pro	fit (loss)	
Operating profit (loss) after income tax	18,134,160	13,224,185
Non cash flows in operating (loss):		
Depreciation expense on property, plant & equipment	91,492	44,542
Depreciation expense on right-of-use asset	122,672	
Exchange rate effect on foreign currencies held	(902,482)	(827,929)
Executive share option expense	139,583	427,635
Loss on sale of non-current assets	290	
Unrealised loss on foreign exchange translation	80,077	493,287
Changes in assets and liabilities:		
(Increase)/decrease in receivables	934,055	(1,851,144)
(Increase)/decrease in inventories	(1,494,799)	600,323
(Increase)/decrease in other assets	(252,454)	(102,486)
ncrease/(decrease) in payables	1,511,840	(153,304)
(Increase)/decrease in deferred tax assets	(19,333)	(281,779)
Increase/(decrease) in provisions	111,006	120,003
Net cash used in operating activities	18,456,107	11,693,333
Cash at bank earns floating rates based on daily bank deposit rates. The c	carrying amounts of cash and cash equi	valents represent fai

value. The effective interest rate on short-term deposits was 2.50% (2018: 2.45%). These deposits have an average maturity date of 199 days (2018: 216 days).

# **18. KEY MANAGEMENT PERSONNEL**

	Consolidated Enti		
	2019	2018	
	\$	\$	
Short-term employee benefits	2,233,334	2,923,985	
Post-employment benefits	57,546	56,582	
Long-term benefits	<u> </u>		
Termination benefits			
Share-based payments	97,135	295,745	
Total	2,388,015	3,276,312	
No loans or other transactions existed with key management personnel.			

# **19. AUDITORS' REMUNERATION**

	Co	nsolidated Entity
	2019	
	\$	\$
Amounts received or due and receivable by Grant Thornton for: audit services and review other services	97,000	94,500 -
Total	97,000	94,500

# 20. RELATED PARTY DISCLOSURES

## Wholly-owned group transactions

#### <u>Loans</u>

The loan receivable by CLINUVEL PHARMACEUTICALS LTD from A.C.N. 108 768 896 Pty Ltd is non-interest bearing. A provision for non-recovery has been raised in the accounts of CLINUVEL PHARMACEUTICALS LTD where a deficiency in net assets exists in A.C.N. 108 768 896 Pty Ltd. The loan to A.C.N. 108 768 896 Pty Ltd as at 30 June 2019 is \$4,370,640 (2018: \$4,370,640).

The loan receivable by CLINUVEL PHARMACEUTICALS LTD from CLINUVEL, INC. is non-interest bearing. Repayment of the loan will commence upon commercialisation of the Company's drug candidate. A provision for non-recovery has been raised in the accounts of CLINUVEL PHARMACEUTICALS LTD where a deficiency in net assets exists in CLINUVEL, INC. The loan to CLINUVEL, INC. as at 30 June 2019 is \$11,543,280 (2018: \$10,885,890).

The loan receivable by CLINUVEL PHARMACEUTICALS LTD from CLINUVEL AG is non-interest bearing. Repayment of the loan will commence upon commercialisation of the Company's drug candidate. A provision for non-recovery has been raised in the accounts of CLINUVEL PHARMACEUTICALS LTD where a deficiency in net assets exists in CLINUVEL AG. The loan to CLINUVEL AG as at 30 June 2019 is \$13,545,135 (2018 \$12,543,948).

The loan receivable by CLINUVEL PHARMACEUTICALS LTD from CLINUVEL SINGAPORE PTE LTD is non-interest bearing. Repayment of the loan will commence upon commercialisation of the Company's drug candidate. A provision for non-recovery has been raised in the accounts of CLINUVEL PHARMACEUTICALS LTD where a deficiency in net assets exists in CLINUVEL SINGAPORE PTE LTD. The loan to CLINUVEL SINGAPORE PTE LTD as at 30 June 2019 is \$167,417 (2018: \$183,473).

The loan receivable by CLINUVEL PHARMACEUTICALS LTD from CLINUVEL (UK) LTD is non-interest bearing. Repayment of the loan will commence upon commercialisation of the Company's drug candidate. A provision for non-recovery has been raised in the accounts of CLINUVEL PHARMACEUTICALS LTD where a deficiency in net assets exists in CLINUVEL (UK) LTD. The loan to CLINUVEL (UK) LTD as at 30 June 2019 is \$13,670,818 (2018: \$10,036,005).

The loan receivable by CLINUVEL PHARMACEUTICALS LTD from VALLAURIX PTE LTD is non-interest bearing. Repayment of the loan will commence upon commercialisation of VALLAURIX PTE LTD's product(s). A provision for non-recovery has been raised in the accounts of CLINUVEL PHARMACEUTICALS LTD where a deficiency in net assets exists in VALLAURIX PTE LTD. The loan to VALLAURIX PTE LTD as at 30 June 2019 is \$1,322,247 (2018: \$194,110).

Director related and Key Management Personnel transactions and entities:

There are no transactions and relationships in existence as at 30 June 2019 between Directors and the Company and its related entities.

## **21. SEGMENT INFORMATION**

A segment is a component of the consolidated entity that earns revenues or incurs expenses whose results are regularly reviewed by the chief operating decision makers and for which discrete financial information is prepared. The consolidated entity has no operating segments within the definition of AASB 8 Operating Segments.

It has established entities in more than one geographical area. Revenues from reimbursement revenue and commercial sales are 100% earned from entities within Europe, and Switzerland which is consistent with the comparative period. The non-current assets that are not held within Australia are immaterial to the Group.

100% of the revenue from sales reimbursements under special access schemes is generated from three end users (2018: three end users). 100% of the revenue from commercial sales is from eightteen end users (2018: nineteen end users).

## 22. FINANCIAL INSTRUMENTS

CLINUVEL PHARMACEUTICALS LTD and consolidated entities have exposure to the following risks from its use in financial instruments:

- a) Market Risk
- b) Credit Risk
- c) Liquidity Risk

The Board of Directors oversees and reviews the effectiveness of the risk management systems implemented by management. The Board has assigned responsibility to the Audit and Risk committee to review and report back to the Board in relation to the Company's risk management systems.

## a) Market Risk

Market risk is the risk of changes to market prices of foreign exchange purchases, interest rates and/or equity prices resulting in a change in value of the financial instruments held by the consolidated entity. The objective to manage market risk is to ensure exposures are contained within acceptable parameters, to minimise costs and to stabilise existing assets.

## **Foreign Currency Risk**

The consolidated entity is exposed to foreign currency risk on future commercial transactions and recognised assets and liabilities that are denominated in a currency other than the functional currency of each of the Group's entities, primarily US dollars (USD), Euros (EUR), Swiss francs (CHF), Singapore dollars (SGD) and Great British pounds (GBP). The parent entity is exposed to the risk of its cash flows being adversely affected by movements in exchange rates that will increase the Australian dollar value of foreign currency payables. It is also exposed to the risk of movements in foreign currency exchange rates for those currencies which sales and reimbursement receipts are received. orders or have in place forward exchange contracts to achieve a target rate of exchange, with protection floors in the event of a depreciating Australian dollar exchange rate, to run for the time between recognising the exposure and the time of payment. In the event of an appreciating Australian dollar, the amount of foreign currency held is minimised at a level to only meet short term obligations in order to maximise gains in an appreciating Australian currency. CLINUVEL does not engage in speculative transactions in its management of foreign currency risk. No forward exchange contracts had been entered into as at 30 June 2019 and as at 30 June 2018.

The consolidated entity's policy of managing foreign currency risk is to hold foreign currencies equivalent to the cash outflow projected over minimum 30 days by the placement of market

# The consolidated entities exposure to foreign currency risk at 30 June 2019

Consolidated Enti					dated Entity			
				2019				2018
	Cash and Cash <sup>D</sup> Equivalents	Trade T Debtors and Other Assets	Frade, Other Payables and Provisions	TOTAL	Cash and Cash Equivalents	Trade⊺ Debtors and Other Assets	Frade, Other Payables and Provisions	TOTAL
USD	1,302,907	1,559	(750,678)	553,788	1,338,322	128	(284,361)	1,054,089
EUR	9,067,811	1,836,455	(395,322)	10,508,944	6,187,830	2,567,725	(338,398)	8,417,157
CHF	3,092,473	429,935	(261,878)	3,260,530	2,001,399	418,766	(98,142)	2,322,023
GBP	1,186,256	136,686	(256,041)	1,066,901	778,795	31,119	(227,841)	582,073
SGD	1,016,677	35,149	(1,211,972)	(160,146)	883,859	12,048	(1,323,892)	(427,985)

## THE CONSOLIDATED ENTITIES EXPOSURE TO FOREIGN CURRENCY RISK AT 30 JUNE 2018

## **Sensitivity Analysis**

During the financial year the Company had a principal foreign currency transaction risk exposure to the Euro. Assuming all other variables remain constant, a depreciation in the Australian dollar is advantageous to the consolidated entity as sales receipts

received in Euro foreign currency allows for conversion to a higher amount of Australian dollars.

For the consolidated entity, a 5% appreciation of the Australian dollar against the Euro currency would have decreased profit and loss and equity by \$1,303,471 for the year ended 30 June 2019 (2018: \$983,765), on the basis that all other variables remain constant. 5% is considered representative of the market volatility in the Australian dollar/Euro rate for the period.

For the consolidated entity, an appreciation of the Australian dollar against the Euro currency would have an equal but opposite effect to the above, on the basis that all other variables remain constant.

The Group's exposure to other foreign currency movements is not considered as material.

#### **Interest Rate Risk**

The consolidated entity holds fixed interest bearing assets therefore exposure to interest rate risk exists. It does not hold interest bearing liabilities.

The consolidated entity currently finances its operations through reserves of cash and liquid resources and does not have a borrowing requirement. In order to be protected from, and to take advantage of, interest rate movements it is the consolidated entity's policy to place cash into deposits and other financial assets at both fixed and variable (floating) rates. The Board monitors the movements in interest rates in combination with current cash requirements to ensure the mix and level of fixed and floating returns is in the best interests of the consolidated entity.

## **Sensitivity Analysis**

For the consolidated entity, at 30 June 2019, if interest rates had changed by +/- 50 basis points from the year-end rates (a movement considered reflective of the level of interest rate movements throughout the course of the financial year), with effect from the beginning of the year, profit and equity would be \$235,310 higher/lower (2018: \$130,246 higher/ lower). This analysis assumes all other variables are held constant.

### **Price Risk**

CLINUVEL PHARMACEUTICALS LTD and its consolidated entities was formerly exposed to price risk in its investments in income securities classified in the Statement of Financial Position as held for trading. The consolidated entity no longer holds income securities. Neither the consolidated entity nor the parent is exposed to commodity price risk.

## b) Credit Risk

Credit risk arises from the potential failure of counterparties to meet their contractual obligations, resulting in a loss to the consolidated entity.

Credit risk in relation to the consolidated entity is the cash and cash equivalents deposited with banks, trade and other receivables. Exposure to credit risk in trade debtors is limited to approximately twenty-one counterparties across German, Italian, Swiss, Dutch and other medical institutions who are reimbursed by government or private insurance payors.

The maximum credit exposure is the carrying value of the cash and cash equivalents deposited with banks, trade and other debtors and foreign, wholly-owned subsidiaries.

## c) Liquidity Risk

Liquidity risk is the risk the consolidated entity will not be able to meets its financial obligations when they fall due. It is the policy of the consolidated entity to ensure there is sufficient liquidity to meet is liabilities when due without incurring unnecessary loss or damage. The consolidated entity holds cash and cash equivalents in liquid markets. It does not hold financing facilities, overdrafts or borrowings.

### **Fair Value Estimation**

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement for disclosure purposes.

The fair value of financial instruments traded in active markets is based on quoted market prices at reporting date. The quoted market price for the consolidated entity is the bid price. For longer term debt instruments held by the consolidated entity, dealer quotes are used to determine fair value.

The carrying value of trade payables is assumed to approximate their fair values due to their short-term nature.

The consolidated entity manages its liquidity needs by carefully identifying expected operational expenses by month and ensuring sufficient cash is on hand, across appropriate currencies, in the day-to-day bank accounts for a minimum 30 day period. When further liquidity is required the consolidated entity draws down on its cash under management to service future liquidity needs.

### **Capital Risk Management**

The consolidated entity's equity is limited to shareholder contributions, supported by the cash inflows received from providing SCENESSE<sup>®</sup> to EPP patients under both the full cost special access reimbursement programs and from commercial sales currently in Europe and Switzerland. Its capital management objectives are limited to ensuring the equity available to the Company will allow it to continue as a going concern and to realise adequate shareholder return by progressing in its developmental research of SCENESSE<sup>®</sup>, to file for successful marketing authorisation in new jurisdictions and achieving a status whereby revenues will consistently exceed expenditures.

# Contractual maturities of financial assets as at 30 June 2019

	Co	nsolidated Entity
	2019	
	\$	\$
Cash and cash equivalents		
Carrying amount	54,268,758	36,198,451
6 months or less	52,220,997	29,748,451
Greater than 6 months	2,047,761	6,450,000
Total	54,268,758	36,198,451
Other financial assets (includes trade and other receivables)		
Carrying amount	4,156,216	5,090,271
6 months or less	4,058,659	5,040,409
Greater than 6 months	97,557	49,862
Total	4,156,216	5,090,271

## Contractual maturities of financial liabilities as at 30 June 2019

		Consolidated Entity
	2019	2018
	\$	\$
Trade and other payables		
Carrying amount	3,633,281	2,499,915
6 months or less	3,541,897	2,479,749
Greater than 6 months	91,384	20,166
Total	3,633,281	2,499,915

## 22. EMPLOYEE BENEFITS

		Consolidated Entity
	2019	2018
	\$	\$
The aggregate employee benefit liability is comprised of:		
Provision for annual leave	628,397	591,833
Provision for long service leave	439,143	382,270
Accrued FBT, payroll, superannuation, pension funds, employee insurances	1,116,203	686,256
Total	2,183,743	1,660,359

## 23. SHARE-BASED PAYMENTS

The consolidated entity has two conditional performance rights schemes which are ownership based for key management personnel and select consultants (including Directors) of the Company.

The number of rights granted is subject to approval by the Remuneration Committee. Rights currently have specific terms and conditions, being the achievement of performance milestones set by the Directors of the consolidated entity.

#### a) Conditional Performance Rights Plan (2009)

The Conditional Performance Rights Plan (2009) is available to eligible employees of the Company. Any issue of rights to executive Directors requires shareholder approval in accordance with ASX Listing Rules. All rights convert to one ordinary share of the consolidated entity are issued for nil consideration, have no voting rights, are non-transferable and are not listed on the ASX. They can be converted to ordinary shares at any time once the vesting conditions attached to the rights have been achieved, whereby they will be held by a Scheme Trustee on behalf of the eligible employee for up to seven years. The eligible employee can request for shares to be transferred from the Scheme Trust after seven years or at an earlier date if the eligible employee is no longer employed by the Company or all transfer restrictions are satisfied or waived by the Board in its discretion.

## b) Performance Rights Plan (2014)

The Performance Rights Plan (2014) is available to eligible persons of the Company. Any issue of rights to executive Directors requires shareholder approval in accordance with ASX Listing Rules. All rights convert to one ordinary share of the consolidated entity are issued for nil consideration, have no voting rights, are not listed on the ASX and are non-tradeable (other than with prior written Board consent). They can be converted to ordinary shares at any time once the vesting conditions attached to the rights have been achieved, whereby, at the discretion of the Board, they will be held by a Scheme Trustee on behalf of the eligible person. The eligible person cannot trade in the shares held by the Scheme Trust without prior written Board consent until the earlier of seven years from grant date of performance right, when the eligible person ceases employment or when all transfer restrictions are satisfied or waived by the Board in its discretion. Performance Rights under this plan lapse after seven years from grant date.

Perforn Rights		Number	Grant date	Expiry Date	Exercise Price	Fair Value at Grant Date
Issued	25/11/2010	208,332	25/11/2010	The earlier of achievement of specific performance milestones and cessation of employment/directorship	\$ Nil	\$1.04
Issued	16/09/2011	263,206	16/09/2011	The earlier of achievement of specific performance milestones and cessation of employment/directorship	\$ Nil	Between \$0.55 and \$0.72
Issued	16/11/2011	65,000	16/11/2011	The earlier of achievement of specific performance milestones and cessation of employment/directorship	\$ Nil	\$0.67
Issued	17/03/2015	105,875	17/03/2015	7 years from Grant Date	\$ Nil	\$2.16

# The following share-based payment arrangements were in existence at 30 June 2019

Performance Rights Series	Balance at Start of Year	Granted as Compensation	Exercised	Expired & Lapsed	Balance at End of Year	Vested and Exercisable	Unvested
lssued 25/11/2010	299,999	-	(91,667)	-	208,332 -		208,332
lssued 16/09/2011	375,986	-	(112,780)		263,206 -		263,206
lssued 16/11/2011	65,000	-	-	-	65,000 -		65,000
lssued 14/01/2013	75,000	-	(75,000)	-			
lssued 04/12/2014	674,975	-	(674,975)	-			
lssued 17/03/2015	254,100	-	(148,225)	-	105,875 -		105,875
lssued 05/09/2017	5,500	-	-	(5,500)			
Total	1,750,560	-	(1,102,647)	(5,500)	642,413	-	642,413
Weighted average exercise price	\$Nil	\$Nil	\$Nil	\$Nil	\$Nil	\$Nil	\$Nil

# Holdings of All Issued Conditional Performance Rights – 2019

Performance Rights were priced using either a binomial or trinomial pricing model. There is no limitation on the life of the right. Expected volatility of each right is based on the historical share price for the approximate length of time for the expected life of the rights. It is assumed that the consolidated entity will not pay any dividends during the life of the option, and the risk free rate used in the pricing model is assumed to be the yield on ranging from 1 year to 10 year Government bonds. The exercise conditions are non-marketable and a discount for lack of marketability was applied to the pricing model.

Performance Rights Series	Balance at Start of Year	Granted as Compensation	Exercised	Expired & Lapsed	Balance at End of Year	Vested and Exercisable	Unvested
lssued 25/11/2010	299,999	-	-		- 299,999	-	299,999
lssued 16/09/2011	375,986		-		375,986	-	375,986
Issued 16/11/2011	90,000	-	-	(25,000)	65,000	-	65,000
Issued 14/01/2013	75,000	-	-	-	75,000	-	75,000
lssued 04/12/2014	692,475		-	(17,500)	674,975	-	674,975
lssued 17/03/2015	338,800	-	(84,700)	-	254,100	-	254,100
lssued 05/09/2017	-	10,000	(4,500)	-	5,500	-	5,500
Total	1,872,260	10,000	(89,200)	(42,500)	1,750,560	-	1,750,560
Weighted average exercise price	\$Nil	\$Nil	\$Nil	\$Ni	I \$Nil	\$Nil	\$Nil

# Holdings of All Issued Conditional Performance Rights – 2018

Performance Rights were priced using either a binomial or trinomial pricing model. There is no limitation on the life of the right. Expected volatility of each right is based on the historical share price for the approximate length of time for the expected life of the rights. It is assumed that the consolidated entity will not pay any dividends during the life of the option, and the risk free rate used in the pricing model is assumed to be the yield on ranging from 1 year to 10 year Government bonds. The exercise conditions are non-marketable and a discount for lack of marketability was applied to the pricing model.

# 24. CLINUVEL PHARMACEUTICALS LTD PARENT COMPANY INFORMATION

	CLINUVEL PHARMA	CEUTICALS LTD
	2019	2018
	\$	\$
Assets		
Current assets	45,924,710	31,460,940
Non-current assets	15,200,229	11,152,447
Total assets	61,124,939	42,613,387
Liabilities		
Current liabilities	2,702,525	1,664,993
Non-current liabilities	2,030	3,197
Total liabilities	2,704,555	1,668,190
Equity		
Issued equity	151,314,175	148,614,908
Share-based payments reserve	654,324	2,863,901
Accumulated losses	(93,548,115)	(110,533,612)
Total equity	58,420,384	40,945,197
Financial performance		
Net profit (loss) for the year	17,002,595	13,972,344
Other comprehensive income	-	-
Total comprehensive income	17,002,595	13,972,344
Contingencies, commitments and guarantess		

Contingencies, commitments and guarantess

The parent entity did not have any guarantees, commitments and contingent liabilities other than already mentioned in Note 15 Lease Commitments and Note 20 Related Party Disclosures as at 30 June 2019 or 30 June 2018.

# **25. SUBSEQUENT EVENTS**

There have not been any matters financial in nature, other than reference to the financial statements that has arisen since the end of the financial year that has affected or could significantly affect the operations of the consolidated entity, other than:

• On 28<sup>th</sup> August 2019, the Board of Directors declared an unfranked dividend of \$0.025 per ordinary share

# 26. ADDITIONAL COMPANY INFORMATION

CLINUVEL PHARMACEUTICALS LTD is a listed public company incorporated and operating in Australia.

# The Registered office is:

Level 11, 535 Bourke Street Melbourne VIC 3000 Ph: (03) 9660 4900

# **DIRECTORS' DECLARATION**

In the opinion of the Directors:

- 1. the financial statements and notes of the consolidated entity are in accordance with the Corporations Act 2001, including:
  - a) giving a true and fair view of the consolidated entity's financial position as at 30 June 2018 and of its performance for the year ended on that date; and
  - b) complying with Accounting Standards; and
  - c) complying with International Financial Reporting Standards as disclosed in Note 1
- 2. there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable; and
- 3. the audited remuneration disclosures set out in pages 13 to 25 of the Directors Report comply with Section 300A of the Corporations Act 2001..

This declaration is made in accordance with a resolution of the Board of Directors. The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required by Section 295A of the Corporations Act 2001.

Dr. Philippe Wolgen, MBA MD Director Dated this 28th day of August, 2019



Collins Square, Tower 5 727 Collins Street Docklands Victoria 3008

Correspondence to: GPO Box 4736 Melbourne Victoria 3001

T +61 3 8320 2222 F F +61 3 8320 2200 E <u>info.vic@au.gt.com</u> W www.grantthornton.com.au

# **Independent Auditor's Report**

To the Members of Clinuvel Pharmaceuticals Limited

#### Report on the audit of the financial report

#### Opinion

We have audited the financial report of Clinuvel Pharmaceuticals Limited (the Company), and its subsidiaries (the Group), which comprises the consolidated statement of financial position as at 30 June 2019, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the Directors' declaration.

In our opinion, the accompanying financial report of the Group is in accordance with the Corporations Act 2001, including:

- a Giving a true and fair view of the Group's financial position as at 30 June 2019 and of its performance for the year ended on that date; and
- b Complying with Australian Accounting Standards and the Corporations Regulations 2001.

#### **Basis for opinion**

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Grant Thornton Audit Pty Ltd ACN 130 913 594 a subsidiary or related entity of Grant Thornton Australia Ltd ABN 41 127 556 389

'Grant Thornton' refers to the brand under which the Grant Thornton member firms provide assurance, tax and advisory services to their clients and/or refers to one or more member firms, as the context requires. Grant Thornton Australia Ltd is a member firm of Grant Thornton International Ltd (GTIL). GTIL and the member firms are not a worldwide partnership. GTIL and each member firm is a separate legal entity. Services are delivered by the member firms. GTIL does not provide services to clients. GTIL and its member firms are not agents of, and do not obligate one another and are not liable for one another's acts or omissions. In the Australian context only, the use of the term 'Grant Thornton' may refer to Grant Thornton Australia Limited ABN 41 127 556 389 and its Australian subsidiaries and related entities. GTIL is not an Australian related entity to Grant Thornton Australia Limited.

Liability limited by a scheme approved under Professional Standards Legislation.

www.grantthornton.com.au



#### Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report of the current period. These matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matter	How our audit addressed the key audit matter
Deferred tax asset – Note 3	
Clinuvel has recognised deferred tax assets of \$301,112 (2018: \$281,779) in accordance with AASB 112 "Income Taxes". These are primarily attributable to historic losses generated by the income tax consolidated group. An assessment is required as to whether sufficient future taxable profits are likely to be generated to enable the assets to be realised. This area is a key audit matter due to the degree of judgement required in assessing management's estimates of future taxable profits to enable the assets to be realised.	<ul> <li>Our procedures included, amongst others:</li> <li>Holding discussions with management to obtain an understanding of the policy applied for the recognition of deferred tax and assessment of profitability of the group in the near future;</li> <li>Evaluating management's forecast of future taxable income by assessing the key underlying assumptions such as future taxable income against historic performance and market trends;</li> <li>Assessing the competence and objectivity of managements tax expert used, to assist in the preparation of the valuation of the deferred tax asset;</li> <li>Checking the accuracy of input data and evaluating formulas and assumptions applied in the computation of the deferred tax asset;</li> <li>Utilising our internal taxation specialists to assist in this assessment of the determination of the tax bases; and</li> <li>Assessing the adequacy of the group's disclosure in relation to the carrying value of deferred tax assets.</li> </ul>

Information other than the financial report and auditor's report thereon

The Directors are responsible for the other information. The other information comprises the information included in the Group's annual report for the year ended 30 June 2019, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of the Directors for the financial report

The Directors of the Group are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.



#### Auditor's responsibilities for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: <u>http://www.auasb.gov.au/auditors\_responsibilities/ar1.pdf</u>. This description forms part of our auditor's report.

### Report on the remuneration report

#### **Opinion on the remuneration report**

We have audited the Remuneration Report included in pages 12 to 26 of the Directors' report for the year ended 30 June 2019.

In our opinion, the Remuneration Report of Clinuvel Pharmaceuticals Limited, for the year ended 30 June 2019 complies with section 300A of the *Corporations Act 2001*.

#### **Responsibilities**

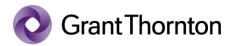
The Directors of the Company are responsible for the preparation and presentation of the Remuneration Report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the Remuneration Report, based on our audit conducted in accordance with Australian Auditing Standards.

Tart

Grant Thornton Audit Pty Ltd Chartered Accountants

B A Mackenzie Partner – Audit & Assurance

Melbourne, 28 August 2019



Collins Square, Tower 5 727 Collins Street Docklands Victoria 3008

Correspondence to: GPO Box 4736 Melbourne Victoria 3001

T +61 3 8320 2222 F F +61 3 8320 2200 E <u>info.vic@au.gt.com</u> W www.grantthornton.com.au

# **Auditor's Independence Declaration**

To the Directors of Clinuvel Pharmaceuticals Limited

In accordance with the requirements of section 307C of the Corporations Act 2001, as lead auditor for the audit of (Client name) for the year ended 30 June 2019, I declare that, to the best of my knowledge and belief, there have been:

a no contraventions of the auditor independence requirements of the Corporations Act 2001 in relation to the audit; and

b no contraventions of any applicable code of professional conduct in relation to the audit.

(Tart )

Grant Thornton Audit Pty Ltd Chartered Accountants

B A Mackenzie Partner – Audit & Assurance

Melbourne, 28 August 2019

Grant Thornton Audit Pty Ltd ACN 130 913 594 a subsidiary or related entity of Grant Thornton Australia Ltd ABN 41 127 556 389 www.grantthornton.com.au

'Grant Thornton' refers to the brand under which the Grant Thornton member firms provide assurance, tax and advisory services to their clients and/or refers to one or more member firms, as the context requires. Grant Thornton Australia Ltd is a member firm of Grant Thornton International Ltd (GTIL). GTIL and the member firms are not a worldwide partnership. GTIL and each member firm is a separate legal entity. Services are delivered by the member firms. GTIL does not provide services to clients. GTIL and its member firms are not agents of, and do not obligate one another and are not liable for one another's acts or omissions. In the Australian context only, the use of the term 'Grant Thornton' may refer to Grant Thornton Australia Limited ABN 41 127 556 389 and its Australian subsidiaries and related entities. GTIL is not an Australian related entity to Grant Thornton Australia Limited.

Liability limited by a scheme approved under Professional Standards Legislation.